

Day 01 / Wednesday 22 November 2006

09.30 Official Opening

10.15

stream 1

Fostering
Business Climate

stream 2

Exploiting
the Local Potential

stream 3

Investing
in Innovation

iba Interactive Business Area
Project Presentations
and Focused Meetings

10.30 **1.1**

12.00 *Towards new markets: barriers, challenges and opportunities. Focus on Albania*

2.1

Sustainable energy in the CEI Region: how to scale up?

3.1

Women in innovative business

12.00 Lunch Break

13.30

13.30 **1.2**

15.00 *Pan-European Corridors and trade development*

2.2

Effective delivery of municipal services

3.2

Competitiveness through innovation: R&D and risk capital in the CEI countries

IBA 1

Project Presentations: focus on the not-for-profit sector

15.10 **1.3**

16.45 *Roundtable on Tourism, property and real estate: building opportunities in the region*

2.3

The World Bank in the region: generating new businesses through local infrastructure development

3.3

SME growth and financing: business support services and networks

IBA 2

Project Presentations: focus on transport and sustainable development

16.45 Coffee Break

17.00

17.00 **1.4**

18.30 *The EBRD and its role in promoting regional development*

2.4

Social sector, business and corporate social responsibility: working with local civil society

IBA 3

Project Presentations: focus on SME development

19.30 Cultural Programme

20.30

20.30 Evening Reception

22.30

Day 02 / Thursday 23 November 2006

09.00

10.30

2.5

Integration of Western Balkans agricultural markets into EU markets

3.4

From Research to Enterprise: turning science into business

IBA 4

Focused Meeting: Quality procurement for quality infrastructure

10.30 Coffee Break

11.00

11.00

12.30

2.6

Investing in local and regional development through PPP projects

3.5

EBRD Transition Report: focus on financial sector

IBA 5

Focused Meeting: OECD SME Expert Advisory Council: public policy debate

12.30 Lunch Break

14.00

14.30 Roundtable of the CEI Ministers of Economic Sectors

16.00

16.30 Press Conference of the CEI Presidency

17.00

17.00 Closing Ceremony

17.30

17.30 Cocktail

18.30



Day 01 - Wednesday 22 November 2006

Official Opening

Balsha Room

The Official Opening sees SEF organisers welcoming all participants and drawing attention to the main highlights and topics to be discussed during the event. The Albanian Deputy Prime Minister, Mr Ilir RUSMAILI, will address the public on behalf of the Albanian Government, which holds the rotating CEI Presidency for 2006. The Albanian Minister of Economy, Trade and Energy, Mr Genc RULI, will address the public on behalf of the Ministry of Economy, Trade and Energy, the event's host Ministry. The Ambassador of Italy in Albania, Mr Attilio Massimo IANNUCCI and the representative of the European Bank for Reconstruction and Development (EBRD), Mr Enzo QUATTROCIOCCHIE, will take the floor respectively on behalf of the Italian Government and the Bank. Finally, the representatives of the CEI Secretariats will welcome participants and provide practical information on the event.

Moderator	Mr Enno BOZDO, Vice Minister, Ministry of Economy, Trade and Energy, Albania
Welcome Address	Mr Ilir RUSMAILI, Deputy Prime Minister, Albania
Speaker	Mr Genc RULI, Minister, Ministry of Economy, Trade and Energy, Albania
Speaker	Mr Attilio Massimo IANNUCCI, Ambassador, Italian Embassy, Tirana
Speaker	Mr Harald KREID, Director General, CEI Executive Secretariat
Speaker	Mr Guido PAOLUCCI, Programme Manager, CEI Project Secretariat
Speaker	Mr Enzo QUATTROCIOCCHIE, Director for Italy, EBRD
Coordinator	Ministry of Economy, Trade and Energy (METE), Albania

Day 01 - Wednesday 22 November 2006

1,1	Towards New markets: Barriers, Challenges, and Opportunities. Focus on Albania
Venue: Balsha Room	This session will focus on this year's CEI Summit Economic Forum host country. It will aim at presenting an overview picture of the possibilities offered by the Albanian market while discussing challenges and opportunities in the wider context of the south-eastern European region. How competitive is Albania vis-à-vis its bordering countries? How can Albania better capitalise from European integration? What is the country's image in international circles and are there any recommendations to be made in order to ensure Albania can assume a leadership role in the region?
Moderator	Mr Helmut LOHAN, Head of Delegation, European Commission, Albania
Keynote Speaker	Mr Genc RULI, Minister, Ministry of Economy, Trade and Energy, Albania
Speaker	Mr Amadou BOUBACAR CISSE, Vice President - Operations, Islamic Development Bank (IDB)
Speaker	Ms Gulden TURKOZ-COSSLETT, UN Resident Coordinator/ UNDP Resident Representative, Albania
Presentation Title	<i>Improving the role and image of Albania in SE Europe and beyond</i>
Speaker	Ms Ann Margaret WESTIN, Resident Representative, International Monetary Fund, Albania
Presentation Title	<i>Albania at a crossroad - the challenges ahead to sustain growth over the medium term</i>
Speaker	Mr Seyhan PENCAPLIGIL, CEO & Board Member, Head Office, National Commercial Bank, Albania
Presentation Title	<i>Albania - The Decade Ahead</i>
Speaker	Mr Anthony O'SULLIVAN, Head of Investment Compact, OECD
Presentation Title	<i>Progress in Policy reform for Albania: Investment Reform Index 2006</i>
Coordinator	METE
CEI Officer in Charge	Ms Marta SIMONETTI

2,1	Sustainable Energy in the CEI Region: How to Scale Up?
Venue: Consortium	This session will address a topic of increasing global and regional importance in the context of rising oil and gas prices, concerns about climate change, and the overall debate about security of supply. Scaling up sustainable energy is key to tackle these issues. What is the potential for improving energy efficiency, increasing the share of renewable energy in the energy mix, and boosting emission trading in the CEI region, and what are the obstacles that stand on the way? All the speakers have a strong expertise and experience with these issues in the region. Their diversity of backgrounds and perspectives should provide for a stimulating session, which will aim to be as interactive as possible with the audience.
Moderator	Mr Jacquelin LIGOT, Director Energy Efficiency, EBRD
Presentation Title	<i>EBRD's financing mechanisms for Energy Efficiency Projects</i>
Keynote Speaker	Mr Gjergj BOJAXHI, Vice Minister, Ministry of Economy, Trade and Energy, Albania
Speaker	Mr Paul WAIDE, Senior Policy Analyst, Energy Efficiency and Environment Division, International Energy Agency (IEA), France
Presentation Title	<i>Meeting demand for energy-services through increased energy efficiency: potentials and policies</i>
Speaker	Mr Milko KOVACHEV, BNP Paribas Group, Bulgaria
Presentation Title	<i>The role of the Government in scaling up sustainable energy</i>
Speaker	Mr Mario LAZZERI, Technical Expert, D'Appolonia S.p.A., Italy
Presentation Title	<i>Energy efficiency improvement lessons learned</i>
Speaker	Mr Gianluca SAMBUCINI, Project Manager, Energy Efficiency 21, UNECE
Presentation Title	<i>Financing Energy Efficiency and Renewable Energy Investments for Climate Change Mitigation</i>
Speaker	Mr M.K. SRINIVASAN, Chief Executive Officer, Arcelor Mittal Steel, Zenica, Bosnia and Herzegovina
Speaker	Mr Martin CMIRAL, Environmental Products Manager, CEZ Group, Czech Republic
Presentation Title	<i>The Emission Reduction Action Plan of the CEZ Group</i>
Coordinator	CEI
CEI Officer in Charge	Ms Marta SIMONETTI

10,30

12,00

3,1	Women in Innovative Business
Venue: Abret Room	The session will focus on the following themes: improving competitiveness through innovation in women run businesses; expanding innovation in traditional women run businesses and diversifying in to new knowledge based sectors; could off-shoring of high tech and other high value added activities to post-transition economies be a good business opportunity for women entrepreneurs?; barriers to women in innovative businesses and ways to overcome them; messages to Governments. All the speakers have significant expertise and experience with these issues in the CEI region. Their diversity of backgrounds and perspectives should provide for a stimulating session, which will aim to be as interactive as possible with the audience.
Moderator	Ms Brigita SCHMOGNEROVA, Vice President - Human Resources, EBRD
Keynote Speaker	Ms Suzana GUXHOLLI, Adviser to Prime Minister, Albania
Speaker	Ms Ewa RUMINSKA-ZIMNY, Senior Social Affairs Officer, Office of the Executive Secretary, UNECE
Presentation Title	<i>Gender-informed ICT Policies: messages for Governments</i>
Speaker	Ms Brigitte WATSON, Regional Programme Director, TAM/BAS Management Group, EBRD
Presentation Title	<i>Traditional barriers for women entrepreneurs and possible measures to overcome these barriers and introducing young women to higher value added skills</i>
Speaker	Ms Anca VLAD, Fildas Trading Srl., Romania
Speaker	Ms Natasa GOSPIC, Professor, Transport and Traffic Engineering Faculty, University of Belgrade/ President of NGO "Equal Opportunities", Serbia
Presentation Title	<i>How to create alliances to promote women's access to innovative business</i>
Speaker	Ms Mirjana KUKA, General Manager, Diplomat Hotel, Tirana, Albania
Coordinator	EBRD/ UNECE
CEI Officer in Charge	Ms Elisabetta DOVIER

13,30

15,00

1,2	Pan-European Corridors and Trade Development
Venue: Balsha Room	The aim of the session is to put forward, analyse and discuss the comments related to the new strategic direction elaborated by the European Commission and proposals for the implementation of the new EC guidelines. The debate should continue about the changes of the institutional framework that will regulate the multilateral and cross-border transport policies in European Union and Neighbouring Countries during the 2007-2013 period. Last but not least the representatives shall talk about the proposals and perspectives of the new organisation of Corridor Secretariats. The session will therefore provide a unique occasion to discuss the future of the TEN-T organisational background - institutional and legal - in the light of the future EC strategy.
Moderator	Mr Giuseppe RAZZA, Project Manager, Corridor V Permanent Secretariat
Presentation Title	<i>The change of the institutional framework that will regulate the multilateral and cross-border transport policies in European Union and Neighbouring Countries during the 2007-2013 period</i>
Keynote Speaker	Mr Lulzim BASHA, Minister, Ministry of Public Works, Transport and Telecommunications, Albania
Speaker	Mr Roberto FERRAZZA, Ministry of Infrastructure, Italy
Presentation Title	<i>Multilateral agreements among Corridor VIII's Countries</i>
Speaker	Ms Luisa VELARDI, Deputy Director - Regional Transport, Italian Railways
Presentation Title	<i>European Railways Corridors: How to make them a reality? – The Italian Railways experience throughout along the Balkans corridors</i>
Speaker	Mr Vittorio MACCHITELLA, Director General, Uniontrasporti, Italy
Presentation Title	<i>Trans European Corridor Number 8: Analysis of physical and non physical barriers to traffic performance</i>
Speaker	Mr Bernard SNOY, Coordinator, Economic and Environmental Activities, OSCE
Presentation Title	<i>The OSCE role in fostering business climate and strengthening trade and transport development</i>
Speaker	Mr Walter VASSALLO, Vice President, AMRIE, Brussels
Presentation Title	<i>Motorways of the sea and intermodality</i>
Speaker	Mr Michele GRIMALDI, Project Manager Coordinator of Corridor VIII Secretariat
Presentation Title	<i>Contribution of Corridor VIII, as part of the South Eastern Transnational Axis, to the development of the Balkan Region: ongoing processes, potentials and proposals</i>
Speaker	CEI
Speaker	Mr Adrian KELER

13,30

15,00

2,2	Effective Delivery of Municipal Services
Venue: Consortium	This panel discussion combining the views and experience of local municipal authorities, private sector operators, and potential investors in local municipal infrastructure will explore the factors which promote successful delivery of municipal services. It will review the most appropriate policy and regulatory approach to attract new investment into water and wastewater services, urban transport, solid waste and district heating sectors. Related issues of decentralisation, sound city and utility financial and operational management, and the central issue of tariff policy including the balance between cost recovery and affordability will be addressed.
Moderator	Mr Henry RUSSELL, Deputy Director, Municipal and Environmental Infrastructure, EBRD
Keynote Speaker	Mr Ferdinand PONE, Vice Minister, Ministry of Interior, Albania
Speaker	Mr Jean Patrice POIRIER, Director, South-East Europe and Central Asia, Veolia Water, France
Presentation Title	<i>Effective delivery of municipal services: Actual achievements: Case Studies of Bucharest and Yerevan</i>
Speaker	Mr Francis CONWAY, Senior Associate, The Urban Institute, United States
Presentation Title	<i>Balancing Efficiency and Effectiveness in Municipal Services</i>
Speaker	Ms Albana DHIMITRI, Deputy Mayor, Municipality of Tirana
Presentation Title	<i>Effective Delivery of Municipal Services</i>
Speaker	Ms Tamara SULUKIA, World Bank Office, Georgia
Coordinator	CEI
CEI Officer in Charge	Ms Marta SIMONETTI

13,30

15,00

3,2	Competitiveness Through Innovation: R&D and Risk Capital in the CEI Countries
Venue: Abret Room	The session focuses on the economic situation in the CEI countries in relation to the objectives of the Lisbon Agenda

	aiming at sustaining enhancing competitiveness in Europe. In this perspective, a particular focus will be given to the strategic role of capital risk seen as a vector through which innovation would be introduced in economic and organisational systems. The session aims at giving the appropriate framework of the development course of several European Countries. Through appropriate case history, it would enable the participants to acquire useful information and knowledge for launching of successful projects.
Moderator	Mr Paolo ANSELMO, President, Italian Business Angels Networks (IBAN), Italy
Presentation Title	<i>Competitiveness through innovation: promoting the use of R&D (Intellectual Property Assets) for raising finance by Small and Medium Sized enterprises</i>
Keynote Speaker	Mr Selami XHEPA, Advisor to Prime Minister, Albania
Guest Speaker	Mr Guy CLAUSSE, Associate Director - Operational Lending Policies, EIB
Presentation Title	<i>Competitiveness through Innovation: The Contribution of the European Investment Bank</i>
Speaker	Mr Eduardo AUGUSTO, Adviser to the Board, Institute for the Support of Small and Medium-sized Enterprises - IAPMEI, Portugal
Presentation Title	<i>Innovation of SME Financing</i>
Speaker	Mr Francesco D'APRILE, Partner, P&D Consulting Srl., Italy
Presentation Title	<i>Cost reduction or revenues growth: which strategy to increase SMEs competitiveness in the global market</i>
Speaker	Mr Vito VACCA, Senior Partner, Studio Vacca Consulting, Bari, Italy
Presentation Title	<i>R&D and Risk Capital - Silicon Valley vs. Route 128 - what lessons for the CEI region?</i>
Speaker	Mr Gianluca CALI, President, Etrusca Export Srl./ Director, COMINT Export Consortium, Italy
Presentation Title	<i>The internationalization of SMEs European companies in the globalization scenario: from export oriented strategy to establishing presence in a new foreign market</i>
Speaker	Mr Stanimir BARZASHKY, Executive Director, Bulgarian Small and Medium Enterprises Promotion Agency, Bulgaria
Presentation Title	<i>The Bulgarian Government Policy for the promotion of the Innovation process in Enterprises</i>
Coordinator	CEI
CEI Officer in Charge	Ms Elisabetta DOVIER

13,30

15,00

IBA 01	Project Presentations: Focus on Women Entrepreneurship
Venue: Onufri Room	
Project Promoter	Ms Antonella NOYA, Policy Analyst, Manager, OECD/ LEED Forum on Social Innovations, Center for Entrepreneurship/ LEED Programme
Project Promoter	Ms Flutura XHABUJA, Association for Professional and Business Women, Durres, Albania
Presentation Title	<i>Clustering as NGO - the best solution for the businesswomen</i>
Project Promoter	Ms Diana SINOIMERI, Specialist, Private Expert on Patents and Marks
Presentation Title	<i>Exploring women</i>
Project Promoter	Ms Rafaela RICA, President, Iceberg Publicity Company, Albania
Presentation Title	<i>Imagination - more important than knowledge</i>
Project Promoter	Ms Ivis NOCKA, Senior Adviser and Expert in SMEs, Council of Employers in Albania/ Conficom
Presentation Title	<i>Art of having time</i>
Project Promoter	Ms Alerdita ONUZI, Director, Institute of Popular Culture of Albania
Presentation Title	<i>Indipendent and Creative</i>
Project Promoter	Ms Shpresa ARBI, Executive Director, "Observatory Women in Business" Foundation
Presentation Title	<i>Passion & fatigue & prosperity</i>
Coordinator	CEI
CEI Officer in Charge	Ms Elisabetta DOVIER

15,10

16,45

1,3	Roundtable on Tourism, Property and Real Estate: Building Opportunities in the Region
Venue: Balsha Room	The region offers magnificent natural environments, and in particular a fantastic coast line, which currently generates only a fraction of the revenues that it could generate through tourism activities. On one hand, it suffers from a significant deficiency in infrastructure, on the other, it has avoided the development frenziness that has plagued several Western Mediterranean coast lines over the last few years. This provides the countries of the region with a great opportunity to position themselves so as to reap substantial benefits from the expected substantial increase in worldwide tourism. To the extent that several countries of the region could generate a major part of their GDP in the tourism sector. In order to fulfil this potential, several actors have to work together to lay down the required property infrastructure: property developers, hoteliers, local developers, market analysts, operators. All the speakers have a strong expertise and experience with these issues in the region. Their diversity of their backgrounds and perspectives will provide for a stimulating and interactive session.
Moderator	Mr Eric MAILLEBAU, Senior Banker, Property and Tourism, EBRD
Presentation Title	<i>Tourism development in the region: time to fulfill the potential of exceptional natural environments?</i>
Keynote Speaker	Mr Bujar LESKAJ, Minister, Ministry of Tourism, Culture, Youth and Sports, Albania
Speaker	Mr Vlaho KOJAKOVIC, Business Development Director, Trigranit Zagreb, Croatia
Speaker	Mr Dominique BOURDAIS, Director, HVS International
Presentation Title	<i>Tourism and Leisure Market Opportunities in Central and Eastern Europe and Russia</i>
Speaker	Mr Dragan LAZUKIC, Orco Property Group, Czech Republic
Presentation Title	<i>Croatia – the new real estate market</i>
Coordinator	CEI
CEI Officer in Charge	Ms Marta SIMONETTI

15,10

16,45

2,3	The World Bank in the Region: Generating New Businesses through Infrastructure Development
Venue: Consortium	Generating new businesses through building much-needed infrastructure has been an important goal promoted by international financial institutions such as the World Bank in their efforts to support the broad mandate of fostering transition and development in south-eastern European countries. In this context, this session will inform the public about the diverse aspects and areas of presence of the World Bank in the region. It will also present the WB's programmes for local infrastructure development in relation to the Transition Support Strategy, its country assistance strategies and poverty reduction strategies.

Moderator	Mr Franz KAPS, Senior Partnership Advisor, World Bank
Keynote Speaker	Mr Ridvan BODE, Minister, Ministry of Finance, Albania
Speaker	Mr Nadir MOHAMMED, Country Manager for Albania, World Bank
Presentation Title	<i>Doing Business 2006 - Role of the World Bank in Infrastructure Financing in the Western Balkans</i>
Speaker	Mr Kutlay EBIRI, Regional Chief Economist, Central and Eastern Europe, International Finance Corporation (IFC), United States of America
Presentation Title	<i>Ukraine and Belarus: Alternative growth strategies and modalities of IFC assistance</i>
Speaker	Mr Angelo DELL'ATTI, Advisory and Financing Services of Infrastructure in the Western Balkans, IFC
Presentation Title	<i>IFC Advisory and Financing Services of Infrastructure in the Western Balkans</i>
Speaker	Ms Alia MOUBAYED, Country Economist, World Bank
Presentation Title	<i>Fiscal Space in the Western Balkans</i>
Coordinator	CEI
CEI Officer in Charge	Ms Marta SIMONETTI

15,10

16,45

3,3	SME Growth and Financing: Business Support Services and Networks
Venue: Abret Room	The presence of numerous and varied small and medium-sized enterprises is one of the main conditions for supporting development strategies, diversification and innovation of local economies. The development of SMEs was one of the main elements of strategies applied in Western Europe in order to support processes of productive diversification in cooperation systems, and by strategies applied in Eastern Europe with the aim of promoting market economy. In both contexts, the "business support organisations" directed their actions towards this objective, in implementing programmes promoted by local and national authorities, by the European Union and by international organisations.
Moderator	Mr Luigi CAMPITELLI, Managing Director, BIC Lazio, Italy
PresentationTitle	<i>Learning from previous experience to promote a global strategy</i>
Keynote Speaker	Mr Enno BOZDO, Deputy Minister, Ministry of Economy, Trade and Energy, Albania
Speaker	Mr David MILLER, Team Leader, Enterprise Development and Entrepreneurship Programme, Ministry of Economy, Serbia
PresentationTitle	<i>Frameworks for Business Support in Transitional Economies</i>
Speaker	Mr Antonio FANELLI, Deputy Head, Investment Compact for South-East Europe, OECD
PresentationTitle	<i>Improving the operational environment for SMEs in the Western Balkans: first evidence from the SME Policy Index report</i>
Speaker	Mr Raffaele BOLDRACCHI, Principal Manager, OCU, EBRD
PresentationTitle	<i>Strengthening the financial system and increasing access to finance for the MSE sector of SEE: the role of the Donors funded EBRD Technical Cooperation Programme</i>
Speaker	Mr Fabio GRIMAZ, Project Manager & Designer, Informest, Italy
PresentationTitle	<i>The international way for SMEs sector development: the Informest experience</i>
Speaker	Mr Gavril LASKU, Director, Company Growth and Competitiveness Division, ALBINVEST, Albania
PresentationTitle	<i>SME Financing: Business support services and network</i>
Speaker	Mr Pietro BACCARINI, President, Foreign Chambers of Commerce in Italy
PresentationTitle	<i>Professional training in cooperation with Universities in Central Eastern Europe</i>
Coordinator	CEI
CEI Officer in Charge	Ms Elisabetta DOVIER

15,10

16,45

IBA 02	Project Presentations: Focus on Transport and Sustainable Development
Venue: Onufri Room	
Project Promoter	Mr Davide VIALE, ALSTOM Power, Italy
Presentation Title	<i>Tilting Trains - A simple way to reduce journey time on "Conventional lines"</i>
Project Promoter	Mr Pier Carlo SANDEI, Ministry of Environment, Italy
Presentation Title	<i>The Regional Conventions: For the sustainable development of mountainous regions</i>
Project Promoter	Mr Gabriel HOCHAIME, Project Engineer, NET Engineer S.p.A., Italy
Presentation Title	<i>Sustainable Transport Projects - Examples from the Veneto Regional Area</i>
Project Promoter	Ms Chiara CASARELLA, Project Expert, CEI Funding Unit
Presentation Title	<i>The Adriatic-Baltic LANDBRIDGE Project</i>
Project Promoter	Mr Michele GRIMALDI, Project Manager-Coordinator of Corridor VIII Secretariat
Presentation Title	<i>Multinational pre-feasibilities Studies on rail and road Corridor VIII transport infrastructure</i>
Project Promoter	Ms Cinzia Pica, Business Development Officer, D'Appolonia S.p.A., Italy
Presentation Title	<i>CAESAR C.A. Coordination Action supporting the European Intermodal Research Advisory Council for the creation of an Agenda of Research for Intermodal Transport and Logistics</i>
Coordinator	CEI
CEI Officer in Charge	Mr Adrian KELER

17,00

1,4	The EBRD and its Role in Promoting Regional Development
Venue: Balsha Room	Thanks to its activities focused on the promotion of market economies and a healthy private sector in former communist countries, the EBRD has been in the forefront of furthering both regional development and integration. Activities such as environmental investment, financing the growth of SMEs or capacity building through consulting, even when targeting a single country, have had consequential regional spill over effects. Some project, such as for instance the Trade Facilitation Programme, do not only influence intra-regional trade, strengthening regional development, but are also important for the real application of trade agreements amongst states, thereby taking also political significance, fostering regional integration. The EBRD's influence on regional development is thus somehow multiple. This panel, focused on the role of the EBRD in promoting regional development, will aim at discussing the real impact of EBRD activities in the region. It will be argued that the emphasis given on private sector and trade development has had important transitional and developmental impact not solely confined to country borders. Also, through specific presentations, the usefulness of some t sector will be conducted.
Moderator	Mr Claudio VIEZZOLI, Director Western Balkans, EBRD

Keynote Speaker	Mr Sherefedin SHEHU, Vice Minister, Ministry of Finance, Albania
Speaker	Mr Alisdair MACDOUGALL, Senior Banker, Financial Institutions, EBRD
Presentation Title	<i>The Development of Insurance in Albania and the Privatisation of INSIG</i>
Speaker	Mr Engin GOKSU, Senior Manager, Official Co-Financing Unit, EBRD
Presentation Title	<i>Donor coordination in a multilateral context – EBRD's Western Balkans Fund</i>
Speaker	Mr Daniel BOLSCHUN, Principal Banker, Financial Institutions, EBRD
Presentation Title	<i>Role of the Trade Facilitation Programme (TFP) of EBRD in the promotion of regional development</i>
Speaker	Mr Marek LORINC, Head of Office EBRD, Podgorica, Montenegro
Coordinator	CEI
CEI Officer in Charge	Ms Marta SIMONETTI

17,00	2,4	Social Sector, Business and Corporate Social Responsibility: Working with Local Civil Society
18,30	Venue: Consortium	Profit and not-for-profit organisations are usually regarded as two diametrically opposed poles without common characteristics. While on the one side commercial enterprises strive to maximise profit, trusts, charities and non-governmental organisations work to support issues of private or public concern for non-commercial purposes. This panel, focused on Albania and the south-eastern European region, will argue that businesses and NGOs are not incompatible. Indeed, panellists will present how the profit and not-for-profit sector can successfully cooperate with each others. They will also look at the ways in which the relationship between business and social sector can be further enhanced in Albania and in the region in order to achieve civil society sustainability on the one hand and ensure provision of business services to companies on the other.
	Moderator	Ms Darcie NIELSEN, Head of Governance, Economic and Environmental Issues Department, OSCE Presence in Albania
	Keynote Speaker	Mr Koco BARKA, Minister, Ministry of Social Affairs and Equal Opportunities, Albania
	Speaker	Mr Auron PASHA, Executive Director, Institute for Development Research and Alternatives (IDRA), Tirana, Albania
	Presentation Title	<i>Is there "fertile" land for business-civil society cooperation? Albanian case</i>
	Speaker	Mr Edmond HIDO, Albania EU Energy Efficiency Centre (EEC)
	Presentation Title	<i>Albania-EU Energy Efficiency Centre and its Activities for Improvement of Energy Efficiency in Albania</i>
	Speaker	Representative from Business Sector
	Speaker	Mr Mario GIRO, Comunità di Sant'Egidio, Italy
	Presentation Title	<i>Case Study: Comunità and their projects in Albania</i>
	Speaker	Mr Jeff LOVITT, Executive Director, Policy Association for an Open Society (PASOS), Czech Republic
	Presentation Title	<i>Public Policy Dialogue between Business, Government and Civil Society</i>
	Coordinator	CEI
	CEI Officer in Charge	Ms Marta SIMONETTI

17,00	IBA 03	Project Presentations: Focus on SME Development
18,30	Venue: Onufri Room	
	Project Promoter	Mr Miha SVENT, Regional Programme Director, Business Advisory Services (BAS) Programme, Slovenia
	Presentation Title	<i>The EBRD TAM and BAS Programmes in CEI region</i>
	Project Promoter	Mr Neritan MULLAJ, Director, Business Advisory Services (BAS) Programme, Albania
	Presentation Title	<i>BAS Programme for Albania</i>
	Project Promoter	Ms Boriana MINTCHEVA, Head of Department, Bulgarian SME Promotion Agency
	Presentation Title	<i>The Bulgarian SME Promotion Agency: Capacity to implement IDEA Project</i>
	Project Promoter	Mr Giovanni Carlo VERRI, President, Chamber of Commerce of Vercelli, Italy
	Presentation Title	<i>The transnational conciliation in the CEI area</i>
	Project Promoter	Mr Antonio BRUNELLO, General Administrator, StudioCentroVeneto sas, Vicenza, Italy
	Presentation Title	<i>SMILE: a Moldova/Italy entrepreneurship raising project. Public/private successful experience</i>
	Coordinator	CEI
	CEI Officer in Charge	Ms Elisabetta DOVIER

Day 02 - Thursday 23 November 2006

9,00	2,5	Integration of Western Balkans Agricultural Markets into EU Markets
10,30	Venue: Consortium	The session is organised as a follow up to a debate which took place at the 2006 CEI EastAgri Annual Meeting (see: www.eastagri.org) and concerned the adjustments that Western Balkan countries need to make to integrate their agricultural markets into European Union markets. The panellists will briefly outline the agricultural food industries in the Western Balkans and will present country experience linked to the integration process (e.g. major challenges, available assistance, opportunities, etc.). The session will have a form of an open debate with several "discussion leaders" invited. In addition to government representatives and multilateral donors, participants will have a chance to hear the perspective of regional agribusiness companies investing in the Western Balkans.
	Moderator	Mr Gary BOND, Director, Official Co-financing Unit, EBRD
	Keynote Speaker	Mr Jemin GJANA, Minister, Ministry of Agriculture, Albania
	Speaker	Mr Shkelzen MARKU, Director-General, Department of Agriculture Policies, Ministry of Agriculture, Food and Consumer Protection, Albania
	Presentation Title	<i>Agriculture marketing in Albania – challenges for its integration into the regional and EU markets</i>
	Speaker	Mr Goran ZIVKOV, Minister, Ministry of Agriculture, Forestry & Water Management, Serbia
	Presentation Title	<i>Agriarian Policy reform in Serbia</i>

Speaker	Mr Sevki ACUNER, Deputy Director, Agribusiness, EBRD
Speaker	Mr Jorge CASQUILHO, Programme Manager-Desk Officer, DG Agriculture, European Commission
Presentation Title	<i>EU experience on Pre-accession assistance for Agricultural and Rural Development. What can be done in the Western Balkans?</i>
Speaker	Ms Ivana VESELINOVIC, Senior Vice President, Delta Holding/ Chief Executive Officer, Delta M group, Serbia
Presentation Title	<i>Agricultural sector overview - opportunities and obstacles</i>
Speaker	Mr Emmanuel HIDIER, Economist, Food and Agriculture Organisation (FAO)
Presentation Title	<i>International Organization's assistance in the Integration process</i>
Coordinator	CEI/ FAO
CEI Officer in Charge	Mr Adrian KELER

9,00

10,30

3,4	From Research to Enterprise: Turning Science into Business
Venue: Abret Room	Innovation is highly dependent on science and progress. For firms, it is essential to internalise scientific progress and instrumentalise it, since turning science into business is the key to innovation. As such, this session aims at promoting contacts and strengthening the linkages between major research centres and high tech spin-offs with manufacturing enterprises. Also, strategies for supporting technology transfer operations will be looked at. It will be argued by a large panel of experts that by fostering technology transfer and cooperation opportunities new prospects for innovation can be explored, especially given the region's potential.
Moderator	Mr Enno BOZDO, Vice Minister, Ministry of Economy, Trade and Energy, Albania
Keynote Speaker	Mr Genc POLLO, Minister, Ministry of Education and Science, Albania
Speaker	Mr Shezaj RROKAJ, Rector, University of Tirana/ President of Conference of Rectors of Albanian Universities (KRUSH)
Speaker	Mr Myqeren TAJFAJ, Advisor of the Albanian Prime Minister for the Science and Technologies
Speaker	Representative of Chamber of Commerce of Trieste, Italy
Speaker	CEO of Albanian Mobile Communications
Speaker	Mr Giovanni CANNATA, Rector, Molise University, Campobasso, Italy
Speaker	Representatives of the OFMB of Hungary
Speaker	Representative of the Serbian Universities Council
Speaker	Mr Gjorgji MARTINOVSKI, Rector, University of Skopje, Macedonia
Coordinator	CEI
CEI Officer in Charge	Ms Marta SIMONETTI

9,00

10,30

IBA 04	Focused Meeting: Quality Procurement for Quality Infrastructure
Venue: Onufri Room	The session will focus on various elements of public procurement, in particular on the selection of consultants, need for professional advice, integrity and sustainability issues. Introducing Quality-Based International Competition for construction work in European financed infrastructural projects will be illustrated as one of the main goals of EIC (European International Contractors). Furthermore, the session will describe EBRD experience in infrastructure procurement, including issues such as prequalification, open tendering, works contract harmonisation, client's and bank's role during the implementation. Basic principles applicable to each kind of project to be adhered to by individual stakeholders, will also be reviewed.
Moderator	Mr Guido PAOLUCCI, Programme Manager, CEI Project Secretariat
Keynote Speaker	Ms Klodiana CANKJA, Director of Public Procurement Agency c/o Council of Ministers, Albania
Presentation Title	<i>New procurement law in Albania</i>
Speaker	Mr Gian Alfonso BORROMEO, President, EIC
Presentation Title	<i>The Contractor's View on Quality Procurement</i>
Speaker	Mr Jorge DÍAZ PADILLA, President, FIDIC
Presentation Title	<i>Quality procurement of consulting services for quality infrastructure</i>
Speaker	Mr Yann LEBLAIS, President, EFCA
Presentation Title	<i>Quality procurement for quality infrastructure: Elements of a Quality Debate</i>
Speaker	Mr Richard GARGRAVE, Principal Procurement Specialist, Municipal & Environmental Infrastructure, EBRD
Presentation Title	<i>Infrastructure procurement – EBRD approach</i>
Coordinator	CEI
CEI Officer in Charge	Ms Slavina RADOVANOVIC

11,00

12,30

2,6	Investing in Local and Regional Development through PPP Projects
Venue: Consortium	Transport, energy and related infrastructure are the backbone of national economies, for not only do they support the economy countrywide, but also link them regionally. Development strategies and tools for such matters are essential since they would bind countries in the future. An important tool is that of Public-Private-Partnerships (PPP). Collaboration between public institutions and private companies is a way to develop infrastructures in a more efficient and cost effective manner, if calculated over the life of the project basis. In that context, the present session aims at assessing both local and regional development as priorities of CEI members. For this, an overview of achievements in local and regional development will be conducted by a wide variety of speakers covering issues in transport, trade, large infrastructure, and construction. Also, with the help of specialised PPP consultancies, International Financial Institutions and governments, possible strategies for future joint actions will be considered.
Moderator	Mr Riccardo PULITI, Director, Transport, EBRD
Keynote Speaker	Mr Gjergj BOJAXHI, Vice Minister, Ministry of Economy, Trade and Energy, Albania
Speaker	Mr Frank KEHLENBACH, Director, European International Contractors
Presentation Title	<i>Frequently Asked Questions on PPP: The EIC Response</i>
Speaker	Ms Luisa TODINI, Chairperson, Todini Finanziaria S.p.A., Italy
Speaker	Mr Peter COVELIERS, Senior Loan Officer, European Investment Bank, EIB
Presentation Title	<i>PPP - EIB experience</i>
Speaker	Mr Alexander ISING, Chief Construction Officer, Tirana International Airport, Albania
Presentation Title	<i>Running Albania's gateway to the World - the BOOT-Concession Tirana International Airport</i>
Speaker	Mr Eivind TANDBERG, Director for CEI region, IMF
Presentation Title	<i>Improving public investment through public-private partnerships</i>
Speaker	Mr Cristiano CANNARSA, Head, Large Infrastructural Projects, Banca Opi, Sanpaolo IMI Group, Italy

Presentation Title	<i>PPP Financing for Infrastructure: the role of the Banks</i>
Speaker	Mr Genaro ZARAZUA, Lufthansa Consulting
Presentation Title	<i>Consulting Services in PPP Development Projects</i>
Speaker	Mr Gianni NOBILI, International Division Manager, Italian National Road Authority (ANAS), Italy
Presentation Title	<i>Public/private partnerships: Methods and procedures</i>
Coordinator	CEI
CEI Officer in Charge	Ms Marta SIMONETTI

11,00

12,30

3,5	EBRD Transition Report: Focus on Financial Sector
Venue: Abret Room	This year's Transition Report focuses on the financial sector in transition. Making use of several unique data sources, the Report looks at the restructuring of financial systems in transition countries over the past 15 years, their impact on the economy and private sector development and the introduction of new financial services. In particular, the Report looks at the performance of banks in the region, the types of customers they lend to and how this is affected by changes in the legal and institutional framework. It also investigates why financial systems in the transition countries remain underdeveloped in comparison with advanced market economies and how this affects overall growth and enterprise performance. The role that private equity funds have begun to play in the region is also examined.
Keynote Speaker	Mr Fatos IBRAHIMI, Deputy Governor, Central Bank of Albania
Speaker	Mr Murat YILDIRAN, Head of Office for Albania, EBRD
Presentation Title	<i>EBRD Transition Report: EBRD in Albania</i>
Speaker	Mr Libor KRKOSKA, Senior Economist, EBRD
Presentation Title	<i>Presentation of the 2006 Transition Report - Focus on CEI Region</i>
Coordinator	CEI
CEI Officer in Charge	Ms Marta SIMONETTI

11,00

12,30

IBA 05	Focused Meeting: OECD SME Expert Advisory Council: Public Policy Debate
Venue: Onufri Room	The session is dedicated to a debate among SME experts from the Western Balkan and OECD countries on key issues concerning the development of a vibrant small enterprise sector in the Western Balkans, focusing in particular on how to measure the effectiveness of policy measures directed at promoting entrepreneurship and the formation of new enterprises. The debate will be introduced by a presentation of the SME Policy Index, jointly elaborated by the European Commission, the OECD Investment Compact, the European Bank for Reconstruction and Development and the European Training Foundation with the purpose of monitoring the implementation of the European Charter for Small Enterprises. The SME Advisory Council has been set up by the OECD Investment Compact with the support of the Central European initiative to assist the SME Development Agencies in policy development and in the identification of good practices.
Moderator	Mr Antonio FANELLI, Deputy Head, Investment Compact for South-East Europe, OECD
Keynote Speaker	Mr Peter MILFORD, OECD Advisor, Euresca, Italy
Presentation Title	<i>The SME Policy Index: Methodology and First Results</i>
Country Expert	Ms Vesna STOJANOVA, Professor, Integrated Business Faculty, Cyril and Methodius University, Skopje, Macedonia
Country Expert	Mr Naser GRAJCEVICI, Director, Department for Private Sector Development Policy, Ministry of Trade and Industry, Kosovo/ National Coordinator, EU Charter for Small Enterprises for Kosovo
Country Expert	Ms Slavica SINGER, Professor, Head of the Graduate Program in Entrepreneurship, J.J. Strossmayer University in Osijek, Croatia
Country Expert	Mr Gavril LASKU, Director, Company Growth and Competitiveness Division, ALBINVEST, Albania
Country Expert	Mr Selim BELORTAJA, Executive Director, Albanian Centre for International Trade
Country Expert	Ms Tefta DEMETI, Chief of SME Sector, Business Promotion Department, Ministry of Economy, Trade and Energy, Albania
Coordinator	CEI/ OECD Investment Compact
CEI Officer in Charge	Mr Adrian KELER

14,30

16,00

Roundtable of the CEI Ministers of Economic Sectors
<i>Balsha Room</i>

16,30

17,00

Press Conference of the CEI Presidency
<i>Consortium Room</i>

17,00

17,30

Closing Ceremony	
Consortium Room	
<i>The Closing Ceremony will provide participants with a summary of the outcomes from the SEF thematic streams and will present the conclusions of the Roundtable of CEI Ministers of Economic Sectors. The CEI representatives will close the Albanian Presidency 2006 and will invite participants to the 10th edition of the SEF, which will take place in Bulgaria next November under the Bulgarian CEI Presidency for 2007. The Minister of Economy Trade and Energy of Albania, Mr Genc RULI, will address the public on behalf of the host Government and will invite the participants to the closing reception.</i>	
Moderator	Mr Durim KRAJA, Secretary General, Ministry of Economy, Trade and Energy, Albania
Speaker	Mr Genc RULI, Minister, Ministry of Economy Trade and Energy, Albania
Speaker	Mr Eugenio CAMPO, Alternate Director General, CEI Executive Secretariat
Speaker	Mr Guido PAOLUCCI, Programme Manager, CEI Project Secretariat
Speaker	Ms Brigitta SCHMOGNEROVA, Vice President - Human Resources, EBRD