

*Workshop*

**The Contractors Value Chain  
and the Outlook on International Market Development**

Crowne Plaza Hotel - Via K. Adenauer, 3 - San Donato Milanese

February 1st, 2013

*Program*

9:00 ATTENDEE REGISTRATION

*Chairman: Andrea Ketoff, General Manager Assomineraria*

9:15 **Introduction**  
*Sergio Polito, President Manufacturers and Suppliers of Equipment and Services, Assomineraria*

9:45 **The International Hydrocarbons Market: the short-term view**  
*(in cooperation with Gulf Publishing / Mediapoint)*

Opening Remarks

*John T. Royall, President & CEO, Gulf Publishing Company*

- 2013 Worldwide Upstream Forecast

*Ron Higgins, Publisher of World Oil*

- 2013 Worldwide Downstream Forecast

*Bret Ronk, Publisher of Hydrocarbon Processing*

10:40 **The Global Market for Energy Systems and Infrastructures**  
*Daslav Brkic, Federprogetti*

11:00 COFFEE BREAK

11:15 **Country Outlooks**  
*Diplomatic guests from Sub-Saharan Africa*

12:30 **Support for the Internationalization Efforts of Goods & Service Suppliers**  
*Daniel Kraus, Deputy General Manager, Confindustria*

13:00 **Discussion and Conclusions**

13:30 LUNCH

*Simultaneous translation available*

*R.S.V.P. within January 29 th, 2013 to [limoli@assomineraria.org](mailto:limoli@assomineraria.org)*