



- Major contributor to a globalized world
- Impacted by global megatrends (climate change, urbanization, limited resources ...)
- Spearhead of sustainability with ambitious objectives
- Looking for a new common future
- Severely hit by the COVID-19 crisis

European consulting engineering sector

- Reference in engineering worldwide
- Open and highly competitive sector
- High value contributor to the European construction industry
- Suffering lack of visibility and consideration
- Rapidly changing with accelerated digitalization ... and the COVID-19 crisis



CONTEXT & CHALLENGES





- MEAT guidance and the Finnish standardized evaluation model
- Public Procurement Directive 2024 update
- New business models in Europe (ECI ...)

External Aid Committee

- DEVCO and European development bank relationship
- SDG-based expertise for greater value
- FEACO partnership

Digitalization & BIM Committee

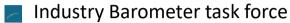
- DigiPLACE
- Relationship with software companies
- ToR and Chair TBD

New Green Deal Committee

- Maximize contribution and visibility of the industry to the NGD
- Promote sustainability in procurement procedures
- Share best practices
- ToR and Chair TBD



STRENGTHEN THE FOUNDATIONS 4 COMMITTEES



- Biannual benchmark, a cornerstone of the industry
- Improve communication
- Future Trends task force
 - Future trends booklet, a landmark in the industry
 - Revamp the workgroup
- Communication task force
 - Launch new initiatives
- "Future leaders" group
 - Attract new members
 - Ensure reinforced coordination
 - Reinvigorate annual prize and align with FIDIC



PREPARE THE FUTURE 4 TASK FORCES



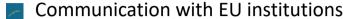
- Jointly organize regional Infrastructure and MDB HOPs conferences every other year
- Develop and roll out annual action plan to reinforce cooperation
- Participate in FIDIC committees and promote FIDIC actions

EFCA-ACE agreement

- Jointly organize CEO Conference somewhere in continental Europe every other year
- Revamp benchmark survey among European firms
- Relationship with other European federations and platforms
 - Industry-oriented: FEACO, ACE, FIEC, Construction 2050 ...
 - Services-oriented: EBSA, ECCREDI, FEANI, ESF...
- Relationship with ACEC (US)



BOOST COOPERATION



- On-going communication with MEPs, Commission and IFIs
- Specific relationship with DEVCO (PRAG ...)
- "State of the Union" report to be issued every 2.5 years



- D&S biannual meetings
- Annual GAM and conference
- On-going communication

Communication to all firms and stakeholders

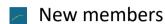
- Website and LinkedIn communication
- Voice of EFCA
- Biannual barometer
- Best practice guides (1/year minimum)

Communication with major European firms and CEOs

- One-page message every three months
- Biannual barometer
- Annual GAM and conference
- Special event in conjunction with annual ACE-EFCA CEO Conference



BOOST COMMUNICATION



- Reach 100% subscription from EU member states (2 missing)
- Align EFCA and "FIDIC Europe" members
- Sponsorship on events
- Transition
 - 2021: towards a new half-time staff
 - 2022: towards a new CEO
- Stay alert ... and be prepared to support the industry for any unforeseen situation ...

LAST BUT NOT LEAST!

