

**Visit of H.E.Vaira Vike-Freiberga, the President of the Republic of Latvia,
to Italy**

June 27-30, 2005

Program for the Business Delegation

Monday, June 27, 2005

- 10.50 Arrival in Rome, Ciampino Military airport
- 11.00 Transfer to the city of Rome
- 11.30-13.30 Sight-seeing tour
 Altare della Patria, Colosseo, Foro Romano
- 13.30 departure for hotel
- 14.00 Check-in at the „**Grand Hotel Beverly Hills**”

Address:

„Grand Hotel Beverly Hills”

Largo Benedetto Marcello 220

00198 Roma

Tel. 00 39 068542141

www.hotelbeverly.com

14.30 – 18.00 Business programs for the members of Latvian Business delegation

- visits to sectoral associations (e.g., textile & fashion and other)*
- company visits*
- business meetings at the offices of Italian companies and / or at hotel*

18.00 – 19.30 Free time

time to fresh- up

20.00 Dinner for Latvian and Italian business representatives

host and venue to be confirmed

Tuesday, June 28, 2005

09.00 departure for the venue of the Business forum

Temple of Hadrian

09.30 Latvian business delegation arrive at the venue of the Business forum

Address:

Temple of Hadrian

Piazza de Pietra

www.rm.camcom.it

ITALIAN - LATVIAN BUSINESS FORUM IN ROME

Organized by: CCIAA Roma (The Chamber of Commerce, Industry, Craft and Agriculture of Rome) and UIR (Union of Industries of Roma / Unione degli Industriali di Roma), in co-operation with LIDA (Latvian Investment and Development Agency)

09.30 Registration & First Business Contacts

Paralel:

10:30

the President of Latvia arrives at the venue of the Italian – Latvian

business forum

10:30-10:45

meeting of the President of Latvia and Latvian ministers of Economy and

Agriculture with the President of CCIAA, the Vice- President

of UIR, the

President of PROMEX and Italian minister (tbc)

10.25 – 11.30

Official Opening of the Business Forum

10.25-10.45

DVD presentation “Riga – 800”

*11.45 the President of Latvia, Latvian ministers, the President of CCIAA, the Vice-
enter the meeting hall and take seats at the Presidium*

President of UIR, the President of PROMEX and Italian minister

10.45-10.50	Welcome note of the President of CCIAA Roma Mr. Andrea Mondello
10.50-10.55	Welcome note of the Vice-President of UIR (tbc)
10.55-11.05	Address of H.E. Vaira Vike-Freiberga, the President of the Republic of Latvia
11.05-11.10	Address of Dr. A.K. Kariņš, the Minister of Economy of Latvia
11.10-11.15	Address of the Minister of of Italy (tbc)

Parallel:

11.15 *the President of Latvia leaves the Business forum*
11.15 *coffee break*

11.30-12.30 Economic Presentations

11.30-11.45	“Business Environment in Italy and Opportunities for Co-operation” - <i>presentation given by the representative of UIR or the CCIAA Roma</i>
11.45-12.00	“Come to Latvia to Expand your Business” - <i>presentation given by Mr. Andris Ozols, Director of LIDA</i>
12.00-12.10	“Riga Technical University – the center of science & research of Latvia” - <i>presentation given by Prof. Dr. Habil Sc.Ing. Leonīds Ribickis, pro-rector of Riga Technical University</i>
12.10-12.20	“Univ. Roma La Sapienza” – research and development activities” - <i>presentation given by Professor Luciano Caglioti, pro-rector</i>
12.20-12.30	<i>Presentation of “Italian-Latvian-Italian Dictionary” - Prof.Pietro Dini (author) and Mr. Andrea Mondello,President of CCIAA</i>

12.30 Bilateral Meetings between Italian and Latvian entrepreneurs
Match-making / b-2-b meetings

***13.00 (or
13.30 ?) Bufett Lunch for Italian and Latvian Business communities***
hosted by the CCIAA Roma

~ continuation of b-2-b meetings

14.30 Departure of the Latvian delegation from the Business Forum to the Ambasciatori Palace

15.00-16.30 Meeting of the President of Latvia Mrs. V.Vīke-Freiberga with Latvian Business delegation

Address:

Ambasciatori Palace

Via Vittorio Veneto, 62 00187 Rome - Italy

Tel. +39 0647493

www.hotelambasciatori.com

17.30 business delegation arrive at the SIOI

Address:

SIOI (Societa' Italiana per L'organizzazione Internazionale)

Piazza di San Marco, 51, 00186 Roma

Tel. +39 06 6920781

Fax: +39 06.6789102 - 06.6790322

www.sioi.org

18.00-18.40 Lecture of the President of Latvia H.E. V.Vīke-Freiberga at SIOI

18.40-18.45 Presentation of “Italian-Latvian and Latvian-Italian pocket vocabulary”

18.45 Reception

19.15 departure for airport

19.40 arrival at the Ciampino Military airport

20.00 take-off for Naples (State Charter flight)

20.50 arrival in Napples, the Capodicchino airport

21.30 arrival to hotel, check-in at the „**Grand Hotel Vesuvio**”

(Special rate for the Business delegation: single room EUR 200,- / night, taxes included)

double room EUR 250,- night, breakfast and

Address:

„Grand Hotel Vesuvio”

*Via Partenope 45
80121 Naples/Napoli
Tel. 00 39 081 7640044
www.vesuvio.it*

from 22.00 free time / private diner in the centre of Napoli

Wednesday, June 29, 2005

Breakfast at hotel

09.00 departure for the venue of the Business forum
Union of Industries of Naples

(Logistics – group bus)

09.30 Latvian delegation arrive at the venue of the Business forum
Address:

Unione degli Industriali della Provincia di Napoli
Piazza dei Martiri 58, 80121 Napoli
www.unindustria.na.it

ITALIAN - LATVIAN BUSINESS FORUM IN NAPLES

Organized by: The Union of Industries of Naples (Unione degli Industriali della Provincia di Napoli) and the Chamber of Commerce of Naples (Camera di Commercio Industria Agricoltura e Artigianato), in co-operation with LIDA (Latvian Investment and Development Agency)

09.30 Registration

10.00-11.30 Economic Session

10.00-10.05 Welcome note by the Union of Industries of Naples
10.05-10.10 Welcome note by the Chamber of Commerce of Naples

10.10-10.20 **Address of Dr. A.K. Kariņš, the Minister of Economics of Latvia**
10.20-10.30 **Return address by Italian authority (tbc)**

gianmarco / latvia

10.30-10.45	<p>“Come to Latvia to Expand your Business” <i>- presentation given by Mr. Andris Ozols, Director of LIDA</i></p>	
10.45-11.00	<p>... .. <i>- presentation given by the representative of the Union of Industries of</i></p>	Naples
11.00-11.15	<p>Presentation of “Italian-Latvian and Latvian-Italian pocket vocabulary” <i>- presentation given by Professor Leonids Ribickis, Riga Technical University</i></p>	
11.15	Questions and Answers	
11.30	<p><i>Bilateral Meetings between Italian and Latvian entrepreneurs</i> Match-making</p>	
13.00	<p><i>Closing</i> degustations of Latvian food specialities</p>	
13.40	departure from the Business Forum to the boat station	
14.00	departure for Capri by boat	
14.50	arrival in Capri island (<i>Marina Grande port</i>)	
15.00-17.00	<p>Sight-seeing tour: <i>Mount Solaro (top of Anacapri)</i> <i>Villa San Michele (house and museum of Axel Munthe)</i></p>	
17.00-17.45	<p>coffee on the Caesar Augustus Terrace (<i>one of the top points of Capri island</i>)</p>	
17.45-19.45	<p>free time <i>Capri main walking street – souvenirs, handcrafts and sweets ‘alla caprese’</i></p>	
20.00	departure for Naples	
20.50	arrive Naples, transfer to hotel	

from 21.00 free time / private diner in the centre of Naples

Optional Program:

22.00 departure from the „*Grand Hotel Vesuvio*” hotel for Pompeii
22.30 show of lights and sounds “*Pompei di notte*” (Pompeii by night)
~ 24.00 return to hotel

Thursday, June 30, 2005

08.00 departure from hotel to Capodichino Military airport

09.20 take-off for Rome (State Charter flight)

10.10 arrival at Rome, Ciampino Military airport

10.20 transfer to Vatican

11.00 arrival at Vatican
11.00-12.30 guided tour

12.30 departure for the airport of Rome

15.25 farewell ceremony on the apron

13.35 departure for Riga (State Charter flight)

Latvian Business Delegation to ITALY

June 27-30, 2005

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
ORGANIZER – LATVIAN INVESTMENT AND DEVELOPMENT AGENCY					
1	Mr. Andris Ozols Director	Latvian Investment and Development Agency Contact: Nika Kotoviča Project Manager Phone: + 371 7039409 Mob. phone: + 371 6479886 E-mail: nika.kotovica@liaa.gov.lv	Pērses iela 2 Rīga, LV-1442, LATVIA Phone: + 371 703 9400 Fax: + 371 703 9401	www.liaa.gov.lv The objective of the Latvian Investment and Development Agency (LIDA) is to promote business development in Latvia by facilitating more foreign investment, in parallel increasing the competitiveness of Latvian entrepreneurs in both domestic and foreign markets.	organizer Co-ordinator of individual / group business programs for members of Latvian Business Delegation (companies listed below).
2	Ms. Nika Kotovica Project Manager				
3	Ms. Ieva Krastiņa Project Manager				
FINANCIAL SECTOR					
4	Mr. Edgars Dubra Vice-President	JSC Baltic Trust Bank Contact: Jelena Dolganova Phone: + 371 702 4701 Mob. phone: + 371 913 5644 E-mail: jelenad@btb.lv	13. janvāra iela 3 Rīga, LV-1050, LATVIA Phone: + 371 7024701 Fax: + 371 702476 E-mail: btb@btb.lv E-mail: E.Dubra@btb.lv	www.btb.lv Number of employees (in 2004, average): 500 Main activities: a wide range of banking activities, such as keeping customers' accounts, obtaining and giving information, transferring funds, handling foreign currency transactions, issuing Letters of Credit and Guarantees, granting loans, FX transactions, etc.	We are interested in cooperation with banks and other financial companies in order to establish business contacts and relations. Also interested to meet Italian companies which are already doing business and / or intend to establish business in Latvia, in order to provide them with banking services.
5	Mr. Marts Dandzbergs Member of the Board	BTA Joint Stock Insurance Company Contact: Dace Egle Phone: + 371 702 5105 Mob. phone: + 371 929 7679 E-mail: dacee@bta.lv	Kr.Valdemāra iela 63 Rīga, LV-1010, LATVIA Phone: + 371 702 5100 Fax: + 371 702 5079 E-mail: bta@bta.lv	www.bta.lv Number of employees (in 2004, average): 920 Total turnover (in 2004, EUR): 32 mln EUR Main activities: one of the leading non-life insurance companies in Latvia.	Insurance, Finances and Transport sectors.
6	Mrs. Lita Kalniņa Chairman of the Board	Latvian Agency of Guarantees, Ltd. Contact: Lita Kalniņa Phone: + 371 721 6081 Mob. phone: + 371 9288288 E-mail: lita.kalnina@lga.lv	Meistaru iela 21 Rīga, LV-1050, LATVIA Phone: + 371 721 6081 Fax: + 371 724 3404 E-mail: lga@lga.lv	Main activities: guarantees for small and medium size enterprises, venture capital. LGA is a state backed institution with its basic target to assist in attraction of investments for Latvia's national economy sector in the framework of Credit Security Supporting Program, solving basically the problem of inadequate security for obtaining credits in commercial bank. Present legal status of LGA is limited liability company acting on commercial principles. Participants of LGA: Ministry of Economy of Latvia and and Latvian Chamber of Commerce and Industries.	Contacts within the financial sector of Italy – finance companies.

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
7	Mr. Juris Eizentāls Partner Mr. Jānis Lielcepure Partner, CEO Tbc.	Prudentia Ltd Contact: Mrs. Agnese Krievkalne Phone: + 371 212 324 E-mail: agnese.krievkalne@prudentia.lv	Ausekļa iela 1 Rīga, LV-1010, LATVIA Phone: +371 7212324 Fax: +371 7214319 E-mail: prudentia@prudentia.lv	www.prudentia.lv Number of employees (in 2004): 15 Total turnover (in 2004, EUR): 605 459 Export markets: Prudentia works with investors from the Baltics, Scandinavia, Central and Western European countries, CIS countries, as well as US investors. Prudentia is the leading investment banking and financial advisory house in Latvia. Prudentia provides the following set of services in corporate finance: company business due-diligence and valuation, debt and structured financing, management buyouts and buyins, private placements, initial public offerings, mergers and acquisitions.	During our visit to Italy we would be willing to meet private equity investors, investment banks, manufacturing, food and service companies, as well as private investors and financiers, that could be interested in investing in the Baltic region.
ENERGY & INFRASTRUCTURE					
8	Mr. Kārlis Miķelsons Chairman of the Board	LATVENERGO SJSC Contact: Ingrida Lāce Phone: + 371 772 8820 Mob. phone: + 371 659 2613 E-mail: ingrida.lace@latvenergo.lv	P.Brieža street 12 Rīga, LV-1230, LATVIA Phone: + 371 772 8309 Fax: + 371 772 8880 E-mail: latvenergo@latvenergo.lv	www.latvenergo.lv Number of employees (in 2004, average): 6228 Turnover (in 2003, EUR): 326 million EUR Main activities: The state joint stock company Latvenergo is an energy utility that generates and sells electricity and heat and provides electricity transmission and distribution services. In 2003, Latvenergo was authorized to provide telecommunications services also to external customers.	We are interested to obtain specific information concerning the energy sector in Italy – energy liberalisation issues, particularly development of energy markets. We have good business contacts with Italian company AEM SpA for many years.
9	Mrs. Ingrida Lāce Director of Corporate Communications Department				
LOGISTICS					
10	Mrs. Linda Balčiņa Director of the Board	Pasažieru vilciens JSC (Passenger Trains) Contact: Mrs. Linda Balčiņa Phone: +371 723 4009 E-mail: linda.baltina@pv.ldz.lv Mrs. Elīna Karavaičika Phone: + 371 723 4063 Mob. phone: + 371 9276204 E-mail: elina.karavaicika@pv.ldz.lv	Turgēneva iela 14 Rīga, LV-1050, LATVIA Phone: + 371 723 4009 Fax: + 371 723 3049 E-mail: linda.baltina@pv.ldz.lv	www.pv.lv Number of employees (in 2004, average): 1300 Total turnover (in 2004, EUR): 24 mln EUR Main activities: passenger services by rail - exclusive Latvian domestic railway passenger service operator, serving passengers in commuter and regional traffic. "Pasažieru vilciens" is a joint-stock company that is engaged in passenger traffic. Since 2002. it is the only inland passenger traffic operator in Latvian railway sector. The company provides passenger traffic by electric and diesel trains in the greatest part of Latvia.	Representatives from a/s "Pasažieru vilciens" would like to meet other companies, whose operations are connected with passenger traffic in general and railway passenger services in particular, to exchange information and to get new contacts.
11	Mr. Ivars Zajais Deputy Director				
Regular flight (only to Rome)	Mr. Uģis Magonis Chairman of the Council Mr. Māris Gavars Member of the Board	State Joint-Stock Company "Latvijas Dzelzceļš" (Latvian Railways) Contact: Māris Gavars maris.gavars@ldz.lv	Gogola iela 3, Rīga, LV-1547, LATVIA Phone: + 371 7234940 Fax: + 371 7234388 E-mail: info@ldz.lv	www.ldz.lv Number of employees (in 2004): 13 000 Latvian National railways operator - all kinds of railway transportation (passengers, cargoes) and railroad maintenance activities, other related activities.	Italian railways – state railroads operator and maintenance authorities. We are interested to learn about public / private investments in Italian railroads, recent developments in railways industry, financing.

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
12	Mr. Igors Udodovs Head of Marketing and Development department	Free Port of Ventspils Authority Contact: Mr. Igors Udodovs Phone: + 371 360 2334 Fax: + 371 362 1297 E-mail: igors.udodovs@vbp.lv	Jāņa iela 19 Ventspils, LV-3601, LATVIA Phone: + 371 362 2586 Fax: + 371 362 1297 E-mail: info@vbp.lv marketing@portofventspils.lv	www.portofventspils.lv www.vbp.lv The Free Port of Ventspils Authority offers possibility for business development to foreign companies by offering competitive prices on land and building lease for industrial development in the territory of Ventspils, offering modern infrastructure (hinterland and sea links), corporate and real estate tax reductions, well trained and comparably cheap labor force and start-up help from the municipality. Port of Ventspils accommodates two ferry lines (to Sweden and Germany) and offers the services of multimodal container terminal "Nord Natie Ventspils terminals".	Container traffic flow development from Italy to Ventspils (further to Russia and CIS). Offering a location for a production unite in the EU low cost country. Providing assistance and infrastructure for interested companies.
13	Mrs. Vaira Gromule Chairman of the Board General Secretary of Association of PanEuropean Coach Terminals e.V.	Riga International Bus Terminal Contact: Ms. Katrina Lebedeva Phone: +371 750 3646 Mob. phone: + 371 7507009 E-mail: autoosta@autoosta.lv	Prāgas iela 1 Riga, LV-1050, LATVIA Phone: + 371 7503646 Fax: + 371 7507009	www.autoosta.lv Number of employees (in 2004, average): 70 Total turnover (in 2004, EUR): 1,25 mln EUR Main activities: transportation services for passengers and passenger transportation companies. Operates as a terminal co-operating with transport companies to provide transportation services to local, regional and international passenger routes. Riga International Bus Terminal is a member of Pan European Association.	Meetings with representatives of the bus terminals of Italy and / or passenger transportation companies (not members of Eurolines system). Possibility to develop the trade of tickets. Involving in the activities of PanEuropean Coach Terminals e.V. Company does not have direct business contacts in Italy but there already exists bus connections Riga – Rome and Riga – Milan from Riga International Bus Terminal.
INFORMATION TECHNOLOGIES AND TELECOMMUNICATIONS					
14	Mr. Valdis Lokenbahs President and CEO	DATI, JSC Contact: Baiba Gulbe Phone: +371 706 7798 Mobile: + 371 9278780 E-mail: baiba.gulbe@dati.lv	Ganību dambis 17a Riga LV-1045, LATVIA Phone: +371 706 7798 Fax: +371 738 1218	www.dati.lv Number of employees (in 2003, average): 350 Total turnover (in 2004, EUR): 7.7 M Export share: ~ 40% Export markets (countries): Scandinavia, Germany, Switzerland,, United Kingdom, etc. DATI has been oriented on the multinational market, focusing on providing outsourcing services for public sector, telecommunications, insurance and banking, as well as tourism and logistics. DATI services: - Information system design, development, implementation, support and maintenance; - Information system re-engineering; - Custom software development; - Business Process Outsourcing; - Independent software testing; - Company IT audit; - Company IT strategy development and consultations on technology; - Smart card solutions; - User and expert training.	Interested in telecommunication, insurance, utilities companies and banks interested in IT services.

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
15	Mr. Juris Kanels Chairman of the Executive Board	VAS VITA (State Information Network Agency) Contact: Ms. Egija Vigerte Phone: + 371 702 9562 Mob. phone: + 371 618 8545 E-mail: egija.vigerte@vita.gov.lv	110 Kr.Valdemāra Street Riga, LV-1013, LATVIA Phone: + 371 7029565 Fax: + 371 7379837 E-mail: vita@vita.gov.lv	www.vita.gov.lv Number of employees (in 2004, average): 95 Turnover (in 2004, EUR): 3,5 mln EUR State joint-stock company "State Information Network Agency " (VITA) as a non-profit organization was founded in 1997 and reorganized into state owned commercial enterprise on November 1, 2004. Its task is to provide information technology and electronic communication services to governmental institutions and private enterprises. VITA currently is operating State-Significant Data Transmission Network (SSDTN). It is a multifunctional voice and data transmission network. Some of its customers are: State Revenue Service, State Police, State Immigration Service, Border Guards, State Enterprise Register, State Land Books Service (Cadastre), and numerous ministries of Latvia. To date, VITA, altogether has over eight hundred government and municipal customers: In addition to operating and maintaining State-Significant Data Transmission Network, company offers also the following services: - Secure encrypted communications, - Internet services for SSDTN customers, - Electronic data storage according industry-leading data security standards, - IP telephony services for corporate customers, - Customized IT solutions for clients, etc.	To meet institutions / companies who operate similar public sector's data transmission network or provide similar services to Government institutions in Italy. Interested to clarify - is it a governmental institution or the state-owned IT enterprise or private IT company, who provides such services to the Italian Government, and to learn about its organization and work principles. With the aim of studying Italian experience and finding possible ways of co-operation, I would like to visit also institutions / companies: - operating in Italy Emergency Service Center (112 Number); - operating TETRA based (Terrestrial Trunked Radio) communication network for Emergency Services, - providing connections with the EU TESTA (Trans – European Services for Telematics between Administrations) data transmission network and / or other EU communication networks (EXTRANET, etc.).
TEXTILE & FASHION INDUSTRY					
16	Mrs. Asnate Smeltere Fashion designer, director, the owner of company	A Salons Ltd Contact: Asnate Smeltere Mob. phone: + 371 918 0815 E-mail: salons.a@apollo.lv	Kaļķu iela 24 Riga, LV-1050, LATVIA Phone: + 371 721 3791 Fax: + 371 721 379 E-mail: salons.a@apollo.lv	Number of employees (in 2004, average): 21 Total turnover (in 2004, EUR): 139 000 EUR Main activities: Fashion design, fashion production, fashion shows ,exhibitions in Latvija and abroad	Contacts within the fashion & design industry. Creative inspiration. Meetings with Italian manufacturers of textiles, fabrics, accessories, etc. We are buying some fabrics, jewelry and accessories produced in Italy
17	Mrs. Aija Vežuka Managing Director	EK Auce Contact: Aija Vežuka Mob. phone: + 371 940 6925 E-mail: aija@ekauce.lv	Miera iela 27, Auce Dobeles raj., LV-3708, LATVIA Phone: + 371 37 45232 Fax: + 371 37 81716 E-mail: iveta@ekauce.lv	Manufacturing of knitted garments for children and adults, manufacturing of underwear, socks and thighs and waterproof clothes.	Textile manufacturing companies, representatives from fashion and design industry.
18	Mrs. Gaļina Driviniece Director	Dailrade Rc Ltd Contact: Ms. Inese Straume Phone: + 371 7367625 Mob. phone: + 371 648 8588 E-mail: drc@parks.lv	Čiekurkalna I līnija 11 Riga, LV-1026, LATVIA Phone: + 371 7367625 Fax: + 371 7367623 E-mail: drc@parks.lv	www.dailraderc.lv Total turnover (in 2004 in EUR): 293 000 "Dailrade RC" Ltd. is producing representation materials, souvenirs and gifts – hand-made art and craft works from leather, metal and wood.	Searching for quality raw-materials for our production – interested in meetings with Italian manufacturers of leather and various accessories.

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
19	Mrs. Zānete Zaharāne Advocate	GR Mārketings Ltd Contact: Zanete.Zaharane@latvenergo.lv	Ieriķu 3, Rīga LV- LATVIA Phone + + 371 9295667 Fax:	Underwear & beachwear - retail, wholesale. We are an official distributor of Liberti lingerie and beachwear in the Baltic states.	We are looking for contacts with manufacturers of underwear, beachwear, fashion dressess for distribution products in Baltic states and Russia, Ukraine. We have an interest of co-operation directly with manufacturers.
TOURISM					
20	Mrs. Sandra Inkēna Director	Rīga City Council Rīga Tourism Information and Coordination Centre Contact: Sandra Inkēna Phone: + 371 7026073 Mob. phone: + 371 6197755 E-mail: sandra.inkena@rcc.lv	Rātslaukums 6 Rīga, LV-1050, LATVIA Phone: + 371 7026072 Fax: + 371 7026068 E-mail: tourinfo@rcc.lv	www.rigatourism.com Number of employees (in 2004, average): 22 Main activities: Rīga Tourism Coordination and Information Centre is a division of Rīga City Council, it supports tourism development and coordination. The aim of the Centre is to popularize Rīga travel possibilities world-wide by creating attractive image of Rīga city. The Centre offers tourism information about Rīga and Latvia, information on events and activities in the city, booking the hotel and guided tours, guide books, tourist maps, books on history and cultural heritage, CDs and videos about Rīga and Latvia.	Interested to establish contacts with the representatives of Tourism Information Centres in Italy and/ or similar organisations.
21	Ms. Ivonna Ķezbere Manager	ULANDA, Ltd Travel Agency and Hotel Contact: Ms. Ivonna Ķezbere E-mail: ivonna@spare.lv	Spāres iela 3 Rīga, LV-1002, LATVIA Phone: + 371 9213 513 Fax: + 371 789208 E-mail: ivonna@spare.lv	www.spare.lv Number of employees (in 2004, average): 33 Total turnover (in 2004, EUR): 321 000 EUR Activities: tourism, hotel, bowling	Contacts within the tourism industry. Start co-operation by exchanging tourist group visits.
22	Mrs. Ivande Pilāga Member of the Board, Director	Hotel Rīga Contact: Mrs. Inese Tomase, Marketing Manager E-mail: inese.tomase@hotelriga.lv	Aspazijas boulevard 22 Rīga, LV-1050, LATVIA Phone: + 371 704 4224 Fax: + 371 704 4223 E-mail: info@hotelriga.lv	www.hotelriga.lv Hotel in old town of Rīga City Hotel and Resaurant Services school.	Tourism companies. To establish contacts with the professionals within the hospitality industry in Italia.
ENGINEERING & METAL PROCESSING					
23	Mrs. Aiva Viksna Director (aluminium- recycling company Baltmetals Ltd.) Executive Director (Applied Information Service)	BALTMETĀLS Ltd. Contact: Aiva Viksna E-mail: aiva@lid.lv	68 Graudu street Rīga, LV-1058, LATVIA Phone: + 371 7 606 110 Fax: + 371 7 606 119	www.baltmetals.lv BALTMETALS Ltd. is an aluminium recycling company. The products of foundry are aluminium alloy ingots that accord to different European standards. These profitable and ecologically harmless scraps are used by producers of aluminium parts. www.lid.lv Publishing house Applied Information Service (LID)	Baltmetals Ltd. would like to meet with: ✓ Aluminium die-casting companies ✓ Aluminium mould-casting companies ✓ Aluminium sand-casting companies ✓ Aluminium scrap suppliers Applied Information Service Ltd.- areas of interest: ✓ Tourism Industry ✓ New business facilities, co-operation and contacts particularly regarding tourism

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24	Mrs. Annemarie Heidenhain Executive Director, Member of the Board	ZIEGLER MASINBUVE GmbH Contact: Mrs. Natalia Kapustina Phone: + 371 54 44534 E-mail: n.kapustina@ziegleramb.lv	Spaļu iela 3 Daugavpils, LV-5404, LATVIA Phone: + 371 54 44534 Fax: + 371 54 40510	www.ziegleramb.lv Number of employees (in 2004, average): 495 Total turnover (in 2004, EUR): 5 mln EUR Export markets (countries): EU countries, Russia, USA Export share (% of total sales): 98% Main activities: Production of agricultural machinery like mowers, tedders, rakes with brand Niemeyer, Mörtl and Aebi. Automotive supplier with cables for airbags for BMW, Volvo, VW, Saab, Mercedes.	Importers for agricultural equipment, sales promotion. We have the dealer company Benati in Verona.
25	Mr. Jānis Zariņš Executive Director	PERUZA Ltd. Contact: Mr. Arnis Petrānis Mob. phone: + 371 6404797	Krustpils iela 4 Rīga, LV-1073, LATVIA Phone: + 371 7248036 Fax: + 371 7113526 E-mail: peruza@peruza.lv	www.peruza.lv Number of employees (in 2004, average): 42 Total turnover (in 2004, EUR): 2 mill EUR Export markets (countries): Scandinavian countries, Baltic countries (Estonia), Russia Export share (% of total sales): 50% Main activities: Design & production / installation and maintenance of tailor made equipment for food industry - non-standard solutions for food processing equipment (for fish, meat, vegetable, beverages, bread, milk, etc.)	We are interested in finding following partners: 1. New customers in food processing sector - food processing companies (especially, fish processing). 2. Industrial companies for cooperation and partnership – such as joint production and sales of food processing equipment and parts / bilateral maintenance agreements, etc. We have business partners in Italy - component suppliers, such as companies Tellure Rota, Rossi Motoriduttori, as well as we are distributors of Scotsman ice-machines in Latvia.
26	Mr. Pēteris Bila President	A/S "Jelgavas masinbuves rūpnīca" Contact: Mrs. Jurševska Anitra Phone: + 371 3084637 E-mail: emz@apollo.lv	Kr. Barona iela 40 Jelgava, LV-3001, LATVIA Phone: + 371 3023879 Fax: + 371 3026214 E-mail: masinbuv@apollo.lv E-mail: madara@apollo.lv	www.jmr.lv Number of employees (in 2004): 250 Total turnover (in 2004 in EUR): 754.710 Export markets: EU countries, Eastern countries (Russia, Ukraine, Byelorussia, Kazakhstan) Export share (% of total sales): 95% Main activities: lubrication equipment; pneumatic equipment; drum and disk brakes; metal boxes; steel constructions.	We would like to meet following companies: - OSTELECTRIC www.ostelectric.com - DROPSA Italy www.dropsa.de - Coremo OCMEA www.ocmea.it - New Comen (Via della Bertulla 7, 20035 Lissone) - M.V.M. Freni Frizoni Sri (Via Caccialepori 18, 20148 Milano) - SILCO Sri (Sistemi di Lubrificazione Centralizzata) 10024 Moncalieri, Piemonte. To discuss the opportunities for mutual co-operation. Experience in Italy: co-operation with company "OSTELECTRIC".
WOODWORKING					
27	Mr. Edgars Dupužs Director	KURSA Ltd Contact: Edgars Dupužs Mob. phone: + 371 9211492 E-mail: kursaedgars@apollo.lv	Mednieku iela 7 Ventspils, LV-3600, LATVIA Phone: + 371 366 1069 Fax: + 371 366 1069	Producer of glued softwood plates (pine). Timber harvesting company.	Interested in meeting softwood ware factories. Wood processing enterprises. Companies interested to buy forest products.

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
FOOD PROCESSING					
28	Mr. Aivars Žimants Chairman of the Board, Director	Pure Food Ltd. Contact: Aivars Žimants Phone: + 371 31 01227 Mob. phone: + 371 940 9255 E-mail: zimants@apollo.lv	Pūre – 9 Tukuma raj., LV-3124, LATVIA Phone: + 371 31 01227 Fax: + 371 31 01202	www.purefood.lv Number of employees (in 2004, average): 130 Total turnover (in 2004, EUR): 6,95 mill EUR Export markets (countries): Finland; Estonia; Russia; Lithuania; Czech Republic; Byelorussia; Australia; Ireland; England Export share (% of total sales): 50% Main activities: - Fruit and berry preparations for dairy; confectionery and bakery businesses (B2B) - Jam and juice productions for consumer market (B2C)	We are interested to meet: - Dairy companies, which manufacture ice creams; yoghurts and other chilled dairy products; - Confectionery and bakery wholesale companies, which sell fruit and berry preparations; - Retail companies, which would be interested to sell in stores Pure Food jams and juices.
29	Mr. Arnolds Lavrinovičs President	Daugavpils Saldējums (Ice-Cream factory) Contact: +3719232729 E-mail: arnold@dsf.lv	Daugavpils, Muižas 3, LV 5403, LATVIA Phone: + 371 9275272 Fax: 5407376 Elena Rakicka E mail: erakicka@laila.lv	Number of employees (in 2004, average): 75 Total turnover (in 2004, EUR): 1,3 mln Export markets: USA, UK Main activities: production of ice-cream and culinary semifinished items. We provide logistics for the frozen products in Latvian market.	Export of our production. Import of frozen products – seafood, fish, vegetables and fruit - distribution and logistics.
30	Mr. Juris Lūsis Chairman of the Council	JGK & RUKS (Meat Processing Plants) Contact: Mr. Aigars Lūsis Mob. phone: + 371 9246632 E-mail: lusis@a7.lv	Savienības iela 8 Jelgava, LV-3001, LATVIA Phone: + 371 30 26112 Fax: + 371 30 26122 E-mail: jgk@jgk.lv RUKS: Miera iela 19 Cēsis, LV-4101, LATVIA Phone: + 371 41 22127 Fax: + 371 41 22801 E-mail: ruks@parks.lv	www.jgk.lv www.ruks.lv Export markets (countries): Scandinavian countries, UK, Estonia. Main activities: JGK has more than 60 years of work experience in meat and meat product production and now is the leader in many different product groups in Latvia. Company recently opened its new factory and has been recognized by EU and Russia and has received certificate number. Assortment consists of around 100 different products, which can be divided into several product groups: smoked meats and sausages, cold smoked sausages, boiled sausages, half smoked sausages, salami, poultry sausages, hams, frankfurters, small sausages, etc. Experienced and professional technologists are able to adapt to any taste differences and produce sausages and meats accordingly to customer needs and wants. RUKS is newly built and most advanced slaughterhouse, with EU and Russian certification, able to offer any kind of beef, pork, game and ostrich cuts or in whole carcasses.	Wholesalers, retailers and any other companies or persons, who would be interested in buying from us meat products, or to act as a distributors in Italy. We are ready to discuss also Italian product distribution in Baltic states or some other form of cooperation. We import from Parmacotto hams to Latvia.
31	Ms. Inguna Gustava Director	VETA, Ltd Contact: Mrs. Inguna Gustava Mob. phone: + 371 9295667 E-mail: inguna.gustava@veta.lv	Vitoliņi, Valgunde parish, Jelgava distr., LV-3017, LATVIA Phone: + 371 30 29982 Fax: + 371 30 83003 E-mail: inguna.gustava@veta.lv	www.veta.lv Number of employees (in 2004, average): 20 Total turnover (in 2004, EUR): 2,9 mln. Main activities (brief description): alcoholic drinks manufacturer. Main categories: Vodka, liquers, infusions base on natural ingredients, gin, strong spirit drinks such as brandy drink, balsam, etc.	Distributors of alcoholic drinks. Large shopping chains managers, who are responsible for this product group and are decision makers.

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
CONSTRUCTION					
32	Ms. Eva Knikste Member of the Board	LEC Ltd. Contact: Mrs. Ieva Dimdiņa Phone: + 371 724 1260 E-mail: lec@lec.lv	Lubānas iela 43 Rīga, LV-1073, LATVIA Phone: +371 7241260 Fax: +371 7241503 E-mail: lec@lec.lv	Number of employees (in 2004, average): 450 Total turnover (in 2004, EUR): 40 mln EUR Export markets (countries): Germany, Russia, Malta, Georgia, Kenya, etc. Export share (% of total sales): ~ 5% Main activities: LEC is a leading construction company in Latvia. We specialize in 3 areas: 1) Civil construction of different type on turnkey basis; 2) Energy infrastructure construction and installation (overhead and ground cables, substations, hydro power plants, thermo power plants, wind generators etc.); 3) Telecommunications infrastructure construction (optical fibre and copper networks, GSM towers and antenas, payphones, etc.)	We would like to meet companies who might be interested in our services especially in telecommunications and also companies who might be interested in carrying out common international projects. We have participated in tender for electrical works in Aviano air forces base.
33	Mr. Pēteris Dzirkals Financial Director, Member of the Board				
EDUCATION & BUSINESS CONSULTING & RECRUITMENT					
(Pava došās dele- gāci- jas sastā vā)	Mr. Leonīds Ribickis Prorector for Research and Science, Professor	Riga Technical University Contact: Ms. Elina Vasermane Assistant, Science and Research Department Phone: + 371 7089415, 9232531 E-mail: Elina.Vasermane@rtu.lv	Kaļķu 1 Rīga, LV-1658, LATVIA Phone: + 371 7089415, 7089400 Fax: + 371 7820094 E-mail: Leonids.Ribickis@rtu.lv www.rtu.lv	Number of employees (in 2004, average): 18 000 Total turnover (in 2004, EUR): 22 M EUR Main activities: Engineering Research, Engineering Education, Architecture Projects	Knowledge based companies and Technical Universities co-operation in European research projects and agreements with companies for research activities. We have contacts with: Politecnico di Torino, Politecnico di Milano, Rome Chatolocal University, Florence University, Roma Tre University, Bologna University, Modena University, Kalieri University, Politecnico of Bari, Università la Spanieza, Romualdo del Bianco Foundation, Promo Roma e.t.c.
34	Mrs. Jolanta Zelle Director	BBD.LV (Recruitment) Contact: Mr. Edgars Zellis Phone: + 371 7270202 Mobile: + 371 9262471 E-mail: edgars.zellis@bbd.lv	Address (office): Bruņinieku Street 47 Rīga, LV-1011, LATVIA Address (mailing): Tomsona Street 33a - 36 Rīga, LV-1013, LATVIA Phone: + 371 7270202 Fax: + 371 7270222 E-mail: bbd@bbd.lv	www.bbd.lv Number of employees (in 2004, average): 4 Total turnover (in 2004, EUR): 100 000 EUR Main activities: BBD.lv is an approved and licensed recruitment agency sourcing well qualified and skilled staff in Latvia for foreign employers and taking care of their placement with the respective employer.	We have keen interest from both companies and private persons interested in choosing Latvia as the point of their managerial development, higher education courses. We offer a top-quality Executive MBA course taught by one of the leading UK Universities in Riga, Latvia, in English language. As part of our MBA package, we assist Clients with interviews, enrollment, legal/residency matters and accommodation.

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
35	Mrs. Silvija Kārklīņa Director	Public Service Language Center, Ltd. Contact: Ms. Silvija Kārklīņa Phone: + 371 7212251 Mob. phone: + 371 9299406 E-mail: silvijak@latnet.lv vmc@latnet.lv	Smilšu iela 1/3 Riga, LV- 1050, LATVIA Phone: + 371 721225 Fax: + 371 7213780	www.vmc.lv Number of employees (in 2004, average): 50 teachers and admin.staff Total turnover (in 2004): 230,000 LVL Main activities: 1) teaching different languages: English, Spanish, German, French; 2) Leonardo, Lingua, other Socrates and Gruntvig projects; 3) the provision of learning Latvian in Latvia to foreign students (camps and regular classes); 4) different language programme design; 5) starting to offer language courses in the respective countries abroad; 6) development of the European Language Portfolio in Latvia.	Language schools: to be able to send students to Italy. To offer the training of Latvian to Italians. To find Italian partners for different projects.
36	Mrs. Inguna Baša Director	NET UNIVERSITY, Ltd Center of Consultation and Coordination of Adult (further) Education Contact: Inguna Baša Mob. phone: + 371 9 284509 E-mail: inguna@netuniversity.lv	Smilšu street 2, office 2 Riga, LV-1050, LATVIA Phone: + 371 7 227160 Fax: + 371 7 227169 E-mail: inguna@netuniversity.lv	www.netuniversity.lv Number of employees (in 2004, average): 22 Turnover (in 2004, EUR): 0,2 mln EUR Main activities: Net University in cooperation with its academic partners offers Bachelor, Master and Doctoral study programs in different areas, as well as separate study courses in different directions and psychology tests.	Companies working in Education area. To establish business contacts and find different academic partners.
37	Mrs. Ilze Krēsliņa Managing Director	M.L. International Ltd. Contact: Irina Nicberga Phone: + 371 7283 723 irina@mlinternational.lv	Kr. Barona street 32-14 Riga, LV-1011, LATVIA Phone: + 371 7283 723 Fax: + 371 7283 724 E-mail: martins@mlinternational.lv	www.mlinternational.lv Number of employees (in 2004, average): 40 Total turnover (in 2004, EUR): 4 million "M. L. International Ltd.", founded in 1992, is a group of companies based in Riga. M.L. owns companies which specialize in the following areas: - business and management training, language training (Training Centre "CONSPECTUS"), building construction; project management; construction and building development, building material distribution including potable water and heating systems (Hudson Constructions & Technologies Ltd.), distribution of energy products ("A.B.C. enerģija Ltd."), distribution of foundation systems ("A.B.C. pamati Ltd."), installation of foundation systems, gas and electricity – low and medium voltage ("A.B.C. montāža Ltd."). M.L. expertise lies in business advice and consultancy; legal advice; accounting services, Public Relations, Work Safety - not only for the Group but also for other clients. M.L. is dedicated to meeting the growing and changing needs of the customers. The aim is to achieve the high level of service the customer wants because their satisfaction is the measure of the success.	Language schools – the Italian language training programs and aids. Business Management Training Companies – business management and marketing training programs. Energy transmission and distribution Contractors Electrical product manufacturers (cable, insulators, arresters etc) –distribution of various low, medium and high voltage products for power utility, railway. Building material producers (ventilation systems, sanitary equipment, etc) – distribution of various building materials . Investors in real estates/developers.
38	Mr. Mārtiņš Pūce Project Manager for A.B.C. Group	A.B.C. Group Mārtiņš Pūce Phone; + 371 7283 723 Mob. Phone: + 371 9117 333 E-mail: martins@mlinternational.lv			
TRADING COMPANIES					

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
39	Mrs. Ieva Treija Managing director	GEMOSS, Ltd. Contact: Ieva Treija, phone +371 7702999 mobile phone +372 9252780 ieva@gemoss.lv	Mūkusalas iela 73, Rīga LV-1004, LATVIA Phone: +371 7627767 Fax: +371 7860103 E-mail: gemoss@gemoss.lv	Number of employees (in 2004, average): 70 Total turnover (in 2004, EUR): 9,1 mill. Euro Export markets (countries): Russia, Estonia, Lithuania Export share (% of total sales): 10% Main activities (brief description): Import of dried fruits and nuts (repacking in retail package), confectionary raw materials, etc. Bar, hotel, restaurant supply with porcelaine, glassware, cutlery, stainless steel accessories for kitchen, equipment and other.	We would like to meet producers of canned peeled tomatoes, delicacy products for restaurants, producers of gelatine, hazelnuts, margarine. We already have many business contacts in Italy. We import food products, accessories and equipment for catering from Italy
40	Mr. Alfrēds Spigēns Director	FREKO, Ltd. Contact: Mr. Alfrēds Spigēns Phone: + 371 781 2662 Mob. phone: + 371 9214139 E-mail: alfreds@freko.lv	Katlakalna iela 9 Rīga, LV-1074, LATVIA Phone: + 371 781 2662 Fax: + 371 781 2666 E-mail: freko@freko.lv	www.freko.lv Number of employees (in 2004, average): 90 Total turnover (in 2004, EUR): 2,6 mln EUR Main activities: Trade (wholesale, retail sales, sales via internet) with wide scope of stationary products.	We are interested to establish new business contacts with companies who manufacture stationary products. We already co-operate with Italian companies: "Open Data" – label guns "Etiservise" – labels
41	Mr. Edvins Puķe General Manager	PEI Serviss Contact: Mr. Edvins Puķe Mob. phone: + 371 9645435 E-mail: pei@apollo.lv	Kr. Barona iela 87 Rīga, LV-1001, LATVIA Phone: + 371 954 3325 Fax: + 371 727 3325 E-mail: info@ama.lv	www.ama.lv Number of employees (in 2004, average): 7 Total turnover (in 2004, EUR): 0,6 mln EUR Main activities: Trade with building materials – interior and exterior, heating, automotive.	Meetings with representatives of following sectors: Tourism & Hotels Automotive industry Heating & Building materials
42	Mr. Oļegs Lūkins Shareholder Mr. Juris Krivojs Consultant Tbc.	M.M.G. TRUST, Ltd. Contact: Mr. Oļegs Lūkins Phone: + 371 706 6150, Mob. phone: + 371 946 9795 E-mail: olegs@mmg.lv	Ulmaņa gatve 5 Rīga, LV-1004, LATVIA Phone: + 371 706 6150 Fax: + 371 706 6200 E-mail: mmg@mmg.lv	www.musamotors.lv Number of employees (in 2004, average): 150 Total turnover (in 2004, EUR): 27,3 mln EUR Main activities: Trading of trucks and other vehicles, transport, transportation, logistics, real estate business	We would like to meet companies which main activities are: - trading of trucks and other vehicles, - transport, transportation, logistics, - real estate business. Aim - to extend our company's business activities in Italy. We have contacts with IVECO plant (Iveco S.p.A.) in Italy.
43	Mr. Sandro Treijs Member of the Board	FRANKO, Ltd Contact: Sandro Treijs Mob.phone + 371 951 2297 sandro@franko.lv	M.Nometņu iela 1 Rīga LV- LATVIA Phone: + 371 7455545 Fax: + 371 7451145 E-mail: sandro@franko.lv	HORECA (hotels, restaurants,catering) supply with professional equipment and accessories.	Italian producers for HORECA (hotels, restaurants,catering) products - equipment, ware, accessories, etc.
44	Mrs. Daina Pečate President	ARKOLAT, Ltd. Contact: Ms. Solvita Foršū Phone: + 371 7605430 E-mail: solvita@arkolat.lv	Mūkusalas iela 72b Rīga, LV-1004, LATVIA Phone: + 371 7605430 Fax: + 371 7605431 E-mail: info@arkolat.lv	www.arkolat.lv Number of employees (in 2004, average): 120 Total turnover (in 2004, EUR): 6 004 500 Export markets (countries): Estonia, Lithuania, Russia Export share (% of total sales): 10 % Main activities: wholesale and distribution of tableware and household goods; retail – 6 middle to upper class tableware and household goods stores.	Producers of tableware, table top designs: tableware and household item retail chains; Horeca item producers and sellers. Expect to gain new contacts and ideas.

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
OTHER					
45	Mrs. Inta Sikora Attorney at Law Owner of the office	ZAB Sikora un Partneri Contact: Phone: + 371 7286677 Mob. phone: + 371 9238976 E-mail: sikora@parks.lv	Elizabetes iela 77 Rīga, LV-1050, LATVIA Phone: + 371 7286677 Fax: + 371 7821323	We specialise in legal matters related to the real estate business and provide consultations on legal and economic issues, entrepreneurship and investment projects in Latvia. We can also provide intermediary services, economic and legal expertise. Our services can be provided in Latvian, Russian, German and English languages.	Legal offices with similar profile. Companies/investors requiring legal support, consulting services in Latvia.
46	Mr. Andrejs Strautiņš Sworn Attorney	Law Office U.Grube and A.Strautiņš Contact: Mr. A.Strautiņš Mob. phone: + 371 9266818 E-mail: strautins@advokats.apollo.lv	Smilšu iela 1/3 Rīga, LV-1050, LATVIA Phone: + 371 7212088 + 371 7212266 Fax: + 371 7212267	Number of employees: 14 Main activities: legal services, representation We offer legal assistance in such areas as international proceedings, European Union law, representation in courts, commercial law, competition law, tax and financial advice, intellectual property, as well as investment projects and other legal fields.	Legal offices. Legal services and assistance to Italian investors in Latvia, cooperation in rendering legal services is the primary goal to reach. We are looking forwards the establishment of cooperation with current and potential investors as well as with companies rendering legal services for persons from Baltic States established in Italy.
47	Mr. Armands Jurjevs Managing Director	Interinfo Latvija, Ltd. Contact: Ms. Zane Vanaga Phone: + 371 7013300 Mob. phone: + 371 9138181 E-mail: zane@interinfo.lv	Kr. Barona iela 5-2 Rīga, LV-1050, LATVIA Phone: + 371 7013300 Fax: + 371 7013311 E-mail: armands@interinfo.lv	www.interinfo.lv Number of employees (in 2004, average): 130 Total turnover (in 2004, EUR): 3.2 million Main activities: information services	E-business, info services, mobile information (content providers).
48	Mrs. Regīna Ločmele Chairman of the Board	JAGUĀRS, Ltd. Contact: Mrs. Regīna Ločmele Phone: + 371 732 0023 Mob. phone: + 371 932 6888 E-mail: jaguars@jaguars.lv	Katrīnas iela 2-4 Rīga, Latvija, LV-1045 Phone: + 371 7320023 Fax: +371 7320026 E-mail: jaguars@jaguars.lv	www.jaguars.lv Number of employees (in 2004, average): 44 (in January 2005 – 110) Total turnover (in 2004, EUR): 406 341 EUR The Security Centre Jaguars offers for the Latvian market a wide range of security services from physical to technical guard by means of the most up-to-date equipment, as well as operative activities in the sphere of security (security of objects, body guards, detective service, security of mass activities). The management and the staff of the company have great working experience in the security and defensive structures of the Republic of Latvia.	We are interested in possible cooperation in the area of security. For example, our company can supply the high qualified security services for the italians doing business in Latvia (such as body guards, escort of persons, freight , money, etc.)
49	Mr. Aivars Tauriņš The Chairman of the Council	JSC Preses Nams (Printing House Corp.) Contact: Mr. Aivars Tauriņš Phone: + 371 706 2214	Balasta dambis 3 Rīga, LV-1081, LATVIA Phone: + 371 706 2285 Fax: + 371 706 2286 E-mail: info@presesnams.lv	www.presesnams.lv Number of employees (in 2004, average): 883 Total turnover (in 2004, EUR): 27,5 mln. Export markets (countries): Norway, Sweden, Denmark, UK, Iceland, the Netherlands, Germany, Switzerland Export share (% of total sales): 31,4% Main activities: Printing and binding services – sheet-fed and web offset, flexo technology. Hard-cover and perfect binding, die-cutting, foil stamping.	Would like to meet publishers who are interested in buying printing and binding services abroad. Can be suppliers of soft packaging materials (labels, stickers) for bewerage and food product producers.

Notes	Company Executive(s) (participating at the visit)	Company (contact person in Latvia)	Address	Range of Activities	Desirable Forms of Co-operation with potential partners in ITALY
50	Mr. Aivars Janovskis President	"Latvijas Keramika A" Contact: Egils Pinkovskis, director Mob. phone: +371 9494232 e-mail: keramika@apollo.lv	Rīgas 67, Jelgava LV- LATVIA Phone: + 371 3022868 Fax: + 371 3020769 E-mail: keramika@lk.apollo.lv or keramika@apollo.lv	www.keramika.lv Number of employees (in 2004, average): 210 Total turnover (in 2004, EUR): 1,3 ml EUR Export markets (countries): Scandinavia, Italy, Russia, Belarus, Ukraine, Lithuania, Estonia, Georgia Export share (% of total sales): 90% Largest ceramic manufacturing factory in the Baltic States and the largest ceramic bottles manufacturer in the Eastern Europe. Products: ceramic bottles for alcoholic drinks, table serving dishes, vases, decorative garden ceramics etc.	We are looking for contacts with alcoholic drinks – wine & liquers producers for offering of our ceramic bottles. For our other ceramic products distribution in Italy we are looking for contacts with largest shopping chains managers, wholesalers. We will expect new potential cooperation possibilities.
51 52	Mr. Andrejs Pahomovs Director + tulks	Veiters korporācija, Ltd. Contact: Mr. Andrejs Pahomovs Mob. phone: + 371 9350095	Ceriņu iela 10-2 Ogre, LV-5000, LATVIA Phone: + 371 7994419 Fax: + 371 7994419 E-mail: veiters@veiters.lv	www.veiters.lv Number of employees (in 2004, average): 50 Total turnover (in 2004, EUR): 996 thous. Export markets (countries): Norway, Sweden, Finland, Denmark, UK, Germany Export share (% of total sales): 50 % Main activities: Poligraphy; book, journal and advertising material printing; labels, stickers.	Would like to meet potential customers: publishers, companies, producers who are interested in buying our services. We are looking forwards the establishment of cooperation with potential investors for building up a new printing-house or modernization.
53	Mrs. Silvija Greste Chairman of the Board	"Komerccfirma S & G", Ltd. (Printing House) Contact: Silvija Greste Mob. phone: +371 9225575 silvija@sg.sia.lv	Stūres iela 3 Rīga, LV 1055, LATVIA Phone: + 371 7466263 Fax: +371 7461423 E-mail: sg@sg.sia.lv	Number of employees (in 2004, average): 50 Total turnover (in 2004, EUR): 1 379 000 Export markets (countries): Germany, Sweden, Norway Export share (% of total sales): 9 % Main activities: Poligraphy, printing, graphic design	Would like to meet with printing companies, publishers, advertising companies.

Companies :

Participants : maximum **50** in the Business delegation