

**MISSIONE OPERATORI VIETNAMITI IN ITALIA**  
**10 dicembre 2009**

**Scheda di adesione e Registrazione all'evento**

Compilare la presente scheda in ogni sua parte, in formato **Excel** (.xls) ed inviarla esclusivamente via e-mail a:  
g.maresca@confindustria.it; s.tehini@confindustria.it entro il giorno 30.11.2009

(per le schede di registrazione che giungeranno in data successiva **non sarà garantita l'organizzazione di incontri bilaterali**).

| Indicate i dati anagrafici della vostra azienda | Indicate i partecipanti all'evento |
|-------------------------------------------------|------------------------------------|
| P.IVA: .....                                    | Nome: .....                        |
| Ragione Sociale: .....                          | Cognome: .....                     |
| Indirizzo: .....                                | Posizione: .....                   |
| Località: ..... CAP: ..... Prov. ....           | Cellulare: .....                   |
| Tel: ..... Fax: .....                           | E-Mail: .....                      |
| Web: .....                                      | Telefono .....                     |
| E-Mail aziendale .....                          |                                    |

  

| Indicate il profilo della vostra azienda |                  |
|------------------------------------------|------------------|
| Anno di costituzione .....               | Nome: .....      |
| Numero impiegati .....                   | Cognome: .....   |
| Fatturato Export (€) .....               | Posizione: ..... |
| Esportazioni (%) .....                   | Cellulare: ..... |
|                                          | E-Mail: .....    |
|                                          | Telefono .....   |

**Informazioni necessarie per i B2B (Incontri Bilaterali)**

Inserite di seguito (in **INGLESE**) una breve descrizione dell'attività e della produzione della vostra azienda (max **750** caratteri):

Indicate (in **INGLESE**) brevemente la tipologia di partner che intendete incontrare (max **250** caratteri):

Indicate i vostri obiettivi di partnership:

**COMMERCIAL**

- 1.01 ☐ COMMON AGREEMENT IN PUBLIC CONTRACT AWARD  
**OFFER (OFFERTA)**
- 1.02 ☐ PHYSICAL LOGISTIC COOPERATION
- 1.03 ☐ COMMERCIAL INTERMEDIARY (GENERAL AGENT, FRANCHISE, DISTRIBUTOR)
- 1.04 ☐ GENERAL COMMERCIAL ASSISTANCE (PROMOTION, AFTER SALES SERVICES)
- 1.05 ☐ RECIPROCAL/COMMON COMMERCIAL COOPERATION AGREEMENT
- 1.06 ☐ RECIPROCAL/COMMON DISTRIBUTION AGREEMENT

**REQUEST (DOMANDA)**

- 1.07 ☐ PHYSICAL LOGISTIC COOPERATION
- 1.08 ☐ PRODUCER
- 1.09 ☐ BUYER
- 1.10 ☐ COMMERCIAL INTERMEDIARY (GENERAL AGENT, FRANCHISE, DISTRIBUTOR)
- 1.11 ☐ GENERAL COMMERCIAL ASSISTANCE (PROMOTION, AFTER SALES SERVICES)

**FINANCIAL**

- 2.01 ☐ DIRECT INVESTMENTS  
**OFFER (OFFERTA)**
- 2.02 ☐ OFFER FOR A GENERAL FINANCIAL COOPERATION (ACCOUNTS ADMINISTRATION, ETC)
- 2.03 ☐ OFFER OF EQUITY CAPITAL
- 2.04 ☐ OFFER TO SELL A COMPANY OR PART OF IT (INCLUDES THE SALES OF SHARES OR AN ACTIVITY BRANCH)
- 2.05 ☐ PARTICIPATE FINANCIALLY IN SME AND RELATED COMPANIES

**REQUEST (DOMANDA)**

- 2.06 ☐ GENERAL FINANCIAL COOPERATION (ACCOUNTS ADMINISTRATION, ETC)
- 2.07 ☐ REQUEST FOR EQUITY CAPITAL
- 2.08 ☐ BUY A COMPANY OR PART OF IT (INCLUDING ACQUISITION OF A STRATEGIC PARTICIPATION)

**GENERAL**

- 3.01 ☐ DEVELOPMENT OF NEW PRODUCTS
- 3.02 ☐ IDENTIFICATION OF NEW CUSTOMERS
- 3.03 ☐ JOINT CREATION OF AN ENTERPRISE, CONSORTIUM OR HOLDING
- 3.04 ☐ MERGER, EXCHANGE OF SHARES (SWOP) OR RECIPROCAL COOPERATION
- 3.05 ☐ NEW PROJECTS DEVELOPMENT

**TECHNICAL**

- 4.01 ☐ SUBCONTRACTOR LOOKS FOR MAIN CONTRACTOR
- 4.02 ☐ MAIN CONTRACTOR LOOKS FOR SUBCONTRACTOR

**OFFER (OFFERTA)**

- 4.03 ☐ OFFER OF ASSISTANCE IN R&D
- 4.04 ☐ OFFER OF MANUFACTURING RIGHTS: ACQUISITION, USING RIGHTS, LICENSE
- 4.05 ☐ OFFER OF TECHNOLOGICAL ASSISTANCE
- 4.06 ☐ OFFER OF TECHNOLOGY TRANSFER (KNOW-HOW)
- 4.07 ☐ RECIPROCAL/COMMON TECHNOLOGICAL COOPERATION AGREEMENT (INCLUDED AGREEMENTS ON COMMON R&D)

**REQUEST (DOMANDA)**

- 4.08 ☐ REQUEST FOR ASSISTANCE IN R&D
- 4.09 ☐ REQUEST FOR TECHNOLOGICAL ASSISTANCE
- 4.10 ☐ REQUEST FOR TECHNOLOGY TRANSFER (KNOW-HOW)



Indicate il settore di attività della vostra Azienda:

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| <input type="checkbox"/> AGRI-FOODSTUFFS<br><input type="checkbox"/> BEVERAGE (WINE, ALCOHOLIC, NON-ALCH.)<br><input type="checkbox"/> FOODSTUFFS<br><input type="checkbox"/> FRUITS AND VEGETABLES<br><input type="checkbox"/> MEATS<br><input type="checkbox"/> NON-FOODSTUFFS (FLOWERS, NURSERIES, TOBACCO, ...)<br><input type="checkbox"/> PRESERVES<br><input type="checkbox"/> APPAREL, TEXTILES AND LEATHER<br><input type="checkbox"/> APPAREL ACCESSORIES<br><input type="checkbox"/> CHILDREN S APPAREL<br><input type="checkbox"/> CLOTHING, CASUAL AND WORK<br><input type="checkbox"/> FABRICS FOR APPAREL<br><input type="checkbox"/> FIBERS AND THREADS<br><input type="checkbox"/> FOOTWEAR<br><input type="checkbox"/> KNITWEAR AND HOSIERY<br><input type="checkbox"/> LEATHER AND LEATHER ARTICLES<br><input type="checkbox"/> LEATHER APPAREL AND FURS<br><input type="checkbox"/> LINGERIE, SLEEPWEAR AND SWIMWEAR<br><input type="checkbox"/> MENSWEAR<br><input type="checkbox"/> OVERSTOCKS<br><input type="checkbox"/> WOMENSWEAR<br><input type="checkbox"/> AUTOMOTIVE<br><input type="checkbox"/> DESIGN<br><input type="checkbox"/> HYDRAULIC, PNEUMATIC AND HYDRO-INTERNAL COMBUSTION ENGINES AND<br><input type="checkbox"/> MACHINERY PARTS<br><input type="checkbox"/> MOTOR VEHICLES, MOTORCYCLES,<br><input type="checkbox"/> PUMPS AND COMPRESSORS<br><input type="checkbox"/> TRANSMISSION GEARS<br><input type="checkbox"/> BIOTECHNOLOGY<br><input type="checkbox"/> ENVIRONMENTAL BIOTECHNOLOGY<br><input type="checkbox"/> FOOD BIOTECHNOLOGY<br><input type="checkbox"/> MEDICAL BIOTECHNOLOGY<br><input type="checkbox"/> CHEMICALS<br><input type="checkbox"/> COSMETICS<br><input type="checkbox"/> ELECTRONICS<br><input type="checkbox"/> CONSUMER AND PROFESSIONAL<br><input type="checkbox"/> ELECTROTECHNIC<br><input type="checkbox"/> DOMESTIC ELECTRICAL APPLIANCES<br><input type="checkbox"/> INDUSTRIAL ELECTRONIC<br><input type="checkbox"/> INDUSTRIAL ELECTROTECHNIC<br><input type="checkbox"/> MATERIAL AND ELECTRONIC COMPONENT<br><input type="checkbox"/> ENVIRONMENT AND ENERGY<br><input type="checkbox"/> EQUIPMENTS<br><input type="checkbox"/> PLANTS<br><input type="checkbox"/> RESOURCES<br><input type="checkbox"/> SERVICES SYSTEMS AND LOGISTICS<br><input type="checkbox"/> SOFTWARE AND HARDWARE | <input type="checkbox"/> FURNITURE AND HOME FURNISHING<br><input type="checkbox"/> ACCESSORIES<br><input type="checkbox"/> EQUIPMENTS<br><input type="checkbox"/> FACTORIES<br><input type="checkbox"/> FLOOR COVERING<br><input type="checkbox"/> FURNISHING<br><input type="checkbox"/> HOTEL FURNISHING<br><input type="checkbox"/> HOUSE LINENS AND HOME<br><input type="checkbox"/> FURNISHING FABRICS<br><input type="checkbox"/> LIGHTING<br><input type="checkbox"/> MATERIALS<br><input type="checkbox"/> SECTOR FURNITURE<br><input type="checkbox"/> SERVICES<br><input type="checkbox"/> SUB SUPPLY<br><input type="checkbox"/> NON-FOODSTUFFS<br><input type="checkbox"/> HIGH TECHNOLOGY<br><input type="checkbox"/> AEROSPACE AERONAUTICS<br><input type="checkbox"/> RADIO-BROADCASTING<br><input type="checkbox"/> RADIOTELEPHONIC<br><input type="checkbox"/> TELEVISION RECEIVERS<br><input type="checkbox"/> PRECISION ENGINEERING<br><input type="checkbox"/> OPTICAL INSTRUMENTS AND CLOCKS<br><input type="checkbox"/> BIOMEDICAL<br><input type="checkbox"/> PHARMACEUTICAL PRODUCTS<br><input type="checkbox"/> ICT<br><input type="checkbox"/> JEWELLERY<br><input type="checkbox"/> MACHINERY<br><input type="checkbox"/> AGRICULTURAL AND GARDENING MACHINERY<br><input type="checkbox"/> BUILDING AND BUILDING MATERIALS PRODUCTION<br><input type="checkbox"/> CHEMICAL AND OIL INDUSTRY EQUIPMENTS<br><input type="checkbox"/> FOOD INDUSTRY MACHINES<br><input type="checkbox"/> IRON AND STEEL INDUSTRY EQUIPMENTS<br><input type="checkbox"/> JEWELLERY PRODUCTION MACHINES<br><input type="checkbox"/> LEATHER WORKING MACHINES<br><input type="checkbox"/> MAINTENANCE, HEAVING AND TRANSPORT FACILITIES<br><input type="checkbox"/> MAKER MACHINES<br><input type="checkbox"/> MECHANICAL AND ELECTRIC TOOLS<br><input type="checkbox"/> METAL WORKING MACHINES<br><input type="checkbox"/> OTHER MACHINES<br><br><input type="checkbox"/> PACKAGING MACHINES<br><input type="checkbox"/> RUBBER AND PLASTIC WORKING MACHINES<br><input type="checkbox"/> SPECIAL MACHINES<br><input type="checkbox"/> TEXTILE INDUSTRY MACHINES<br><input type="checkbox"/> WELDING EQUIPMENTS<br><input type="checkbox"/> WOOD WORKING MACHINES | <input type="checkbox"/> MANUFACTURE OF METAL PRODUCTS<br><input type="checkbox"/> MANUFACTURE OF PLASTIC PRODUCTS<br><input type="checkbox"/> MATERIALS AND SUPPLIES<br><input type="checkbox"/> MECCATRONICS<br><input type="checkbox"/> AUTOMATION<br><input type="checkbox"/> AUTOMOTIVE<br><input type="checkbox"/> INDUSTRY MACHINERY<br><input type="checkbox"/> MACHINES AND ELECTRONIC APPARATUS<br><input type="checkbox"/> NANOTECHNOLOGY<br><input type="checkbox"/> TELECOMUNICATIONS<br><input type="checkbox"/> TOURISM<br><input type="checkbox"/> SERVICES<br><input type="checkbox"/> EDUCATION AND TRAINING<br><input type="checkbox"/> MANAGEMENT AND FINANCIAL<br><input type="checkbox"/> CONSULTING SERVICES<br><input type="checkbox"/> ENGINEERING SERVICES |
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INTERPRETE

Richiedete un interprete per i B2B?

☐ SI ☐ NO

Istituto nazionale per il Commercio Estero

La Società o Azienda di cui sopra autorizza gli organizzatori della "Missione Operatori Vietnamiti in Italia" al trattamento dei dati contenuti nella presente scheda ai sensi D. Lgs. n.196/2003, e l'ICE anche ai sensi della legge n.68 del 1997 articolo 2.