

#### Partners



**KIOGE**  
15th Kazakhstan International  
Oil & Gas Exhibition and Conference

**THE STRATEGIC  
ITALIAN PARTNERSHIP  
IN THE DEVELOPMENT  
OF THE SECTOR  
OIL & GAS INDUSTRY  
IN KAZAKHSTAN**

Almaty, 04 October 2007

A closed society means flying  
inside a cage, even if a big one.  
An open society means flying in the sky.  
We, the Kazakhs, with our history and free  
spirit are however more congenial with  
the latter allegory – an eagle hovering  
under the brightly shining sun in the  
endless sky over the steppe...

*Nursultan Nazarbayev*

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#### Location

**Maria Room**  
Bakshasaray  
Atakent Exhibition Centre  
42, Timiryazev St.  
Almaty

# AIK - Italia Kazakhstan

## Agenda

09:45-10:00 Participants Registration

10:00-10:15 Congress Introduction  
**Marco Granata**,  
Executive President  
Italia-Kazakhstan Association (AIK)  
"The strategic Italian partnership in  
the development of the sector Oil  
& Gas Industry in Kazakhstan"

10:15-10:35 **S.E. Almaz Khamzayev**,  
Kazakhstan Ambassador in Italy

10:35-11:00 **Lyazat K. Kiinov**,  
Kazakhstan Vice Minister for the  
mining and energy resources

11:00-11:15 **Guglielmo Antonio Moscato**,  
Chairman Eni Corporate University  
and JNC KazMunaiGas Director

11:15-11:30 **Raffaele Fantetti**,  
D.G. Exchanges Promotion of the  
International Trade Ministry

11:30-11:45 **Elena Lo Fiego**,  
D.G. Internationalization of  
International Trade Ministry

11:45-12:00 **Alain Courtaud**,  
GLS Group Business Development  
Manager

12:00-12:30 **Francesco Facino**,  
Saga Italia SpA Representative  
"Transport and Logistics in  
Kazakhstan"

- *Description of the territory*
- *Transport means to reach the country*
- *Limitations (shallow draught, canal freezing, weather conditions)*
- *Criticality in the sea, air, truck and rail transports*
- *Warehouse (bonded and non-bonded area)*

## Italian companies operating in Kazakhstan

12:30-12:40 **Mario Cerveglieri**,  
J/V Skema-Tozzi President  
**Nicola Capone**,  
J/V Skema-Tozzi Business  
Development Manager, AIK  
Director

12:40-12:50 **Paolo Ghirelli**,  
Bonatti SpA President, AIK  
President

12:50-13:00 **Carlo Maria Bartolini**,  
Marche Polytechnic University  
Professor  
"Professional Training Program  
Project"

13:00-14:00 Lunch

14:00-14:30 Ing. **Elio Di Maggio**,  
Agip-KCO Contract Manager  
"Development of opportunities in  
Kazakhstan, with a specific focus  
on local content and to the joint  
venture creation with Kazakh  
partners"

14:30-15:00 Ing. **Filippo Capurso**,  
Karachaganak B.V. Managing  
Director  
"Opportunities in the development  
of the Karachaganak project"

15:00-15:15 **Pietro Traini**,  
Milano Roll of Solicitors Director

15:15-16:00 Open session with questions to the  
speakers

16:00-16:15 Coffe break

16:15-18:00 Open meetings among the  
participants