

THE ROLE, QUALITY & FINANCIAL MANAGEMENT OF DEVELOPMENT ASSISTANCE

30 October 2008

10:00 – 16:00

Renaissance Brussels Hotel

Rue du Parnasse 19

1050 Brussels



The current rules and procedures governing the financial management of EU-funded aid projects are complicated, and place a significant financial strain and risk on the private sector.

At this seminar, speakers will present their experiences and recommendations on a series of operational issues. Officials from EuropeAid and financing institutions will address these same issues from their perspective. Seminar participants will also be invited to express opinions during discussion sessions.

By bringing industry and policy-makers together at this unique event, EFCA and FEACO aim to put best practice into the spotlight, and to offer a platform to discuss industry's practical recommendations concerning the financial management of EU external aid contracts.

WHO SHOULD ATTEND

- Consultants with experience in, or an interest in, external aid projects
- EC officials from financial and contracting units, officials responsible for policy matters relating to external aid projects
- Representatives from banks and insurance companies
- EU Permanent Representations



PROGRAMME

09:15	Registration and Coffee	
10:00	Introduction	<i>Hannes Posch Managing Director, Clean Energy Solutions EFCA Board Member</i>
10:15	The Role of Technical Assistance	
	The role of Technical Assistance in delivering development assistance has recently been examined by donors and civil society organisations: what are the issues and what may be the trends?	<i>Eric Tourrès, Executive Director, Transtec Ruurd de Jong, Senior Auditor, EDF division of the European Court of Auditors</i>
11:00	Service Contract Management under “Direct Labour Operation”	
	The impact of imprest account financed operations on consulting firms; possible solutions & recommendations	<i>Martin Güldner, CEO, GOPA</i>
	EuropeAid procedures	<i>Anne Bourdilleau, EuropeAid, Unit C5 – Finance, Contracts & Audit for the ACP countries Jean-Marie Even, EuropeAid, Unit G7 – Financial & contractual matters, and legal affairs</i>
	Procedures of other financing institutions	<i>Wolfgang Abel, Director Transactions and Collateral Management, KfW</i>
12:30	LUNCH	
14:00	Service Contract Management	
	Excessive guarantee requirements: concrete examples will clearly explain the industry’s problems and concerns. Recommendations for alleviating measures will be presented.	<i>Maartje Bouvy, Financial Director, Royal Haskoning</i>
14:30	Taxation & VAT in recipient countries	
	Current situation and possible solutions	<i>Günter Spielmann, Director Tax EMEA, Grant Thornton International</i>
15:00	Conditions for Grant Schemes Management	
	Firms’ responsibilities and risks	<i>Catherine Rozier, Directeur Général Adjoint, EGIS Bdpa</i>
	Possible solutions & recommendations	<i>Speaker to be confirmed</i>
15:45	Round-up	<i>Robert Couturier, Managing Director, Agrer Eric Tourrès, Executive Director, Transtec</i>

Each topic will include a short presentation, followed by an open discussion forum.



THE SPONSORS

efca

- was founded in May 1992
- is the sole European federation representing engineering consultancy and related services
- comprises 29 national associations
- from 28 European countries
- representing over 10,000 companies
- is a non-profit making and independent professional organisation
- is committed to represent and promote engineering consultancy and related services
- lobbies the European Institutions so that directives and regulations affecting the work of engineering consultancy and related services are fair to both the profession and to society as a whole
- represents the interests of its members to lending agencies, such as the World Bank and European Bank for Reconstruction & Development, and to other institutions and organisations in and outside Europe
- Works towards securing
 - appropriate legislation
 - fair business conditions
 - workable selection and award procedures
 - adequate information
 - proper publicity
- requires all its members to comply with its Code of Conduct which governs the performance and quality of service offered by affiliated firms

feaco

- was founded in 1960. It is the sole European federation representing the management consultancy services sector, comprising 20 national associations of management consultancy companies
- is a non-profit and independent professional organisation, committed to represent and promote management consultancy services
- represents the interests of its members to the European Institutions and other institutions and organisations in and outside Europe, such as the OECD, CEN and the World Bank
- works towards securing
 - appropriate legislation and regulations
 - fair business conditions
 - workable selection and award procedures
 - workable standards
 - adequate information
 - proper publicity
- is a forum for networking and partnerships and provides information on the European managing consultants market
- all members are required to comply with its Guidelines for professional Conduct which govern the performance and quality of service offered by affiliated firms

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30 OCTOBER 2008, 10:00 – 16:00

Please return this form to EFCA, Avenue des Arts 3/4/5, B-1210 Brussels, Belgium : FAX +32 2 209 07 71 – vdalle@efca.be

Title

Surname

First Name

If applicable, Member of (name of your national Association)

Company/Organisation

VAT N°

For EC participants, please state DG and Unit

Position/Function

Street

Postcode/City/Country

Phone

Fax

Email

Signature

Registration fee including lunch and refreshments

€ 150 for EFCA/FEACO members – € 200 for non-members. FREE for EC and Member State Officials.

Payment, stating SEMINAR 10/2008 and your name, should be transferred to the EFCA account at the FORTIS Bank, Avenue des Arts 45, B-1040 Brussels :

Account N° 210-0126255-13 IBAN BE08 2100 1262 5513 BIC GEBABEBB

Please note : the number of places at this seminar is limited. Registration will be accepted on a first come, first served basis. Early booking is therefore recommended. EFCA will send a confirmation upon receipt of this form, but registration is only guaranteed upon receipt of payment.

The deadline for registration is Friday 24 October 2008.

Accommodation

Overnight accommodation can be booked directly with the Renaissance Marriott Hotel (tel: +32 2 505 29 29, fax: +32 2 505 25 55). Please quote EFCA/FEACO Seminar in order to benefit from the preferential rate of € 149, excluding breakfast.